



ASU
ARIZONA STATE UNIVERSITY
DOWNTOWN CAMPUS

DOWNTOWN PHOENIX



7th Ave

Roosevelt St



DOWNTOWN PHOENIX | Brand New 10 Year Net Lease



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PROPERTY SUMMARY

ASKING PRICE	\$2,512,000
CAP RATE	4.50%
ANNUAL BASE RENT	\$113,000
TOTAL BUILDING SIZE	±1,946 SF and ±443 SF Patio + Drive-Thru
TOTAL LAND SIZE	±0.513 Acres
YEAR BUILT	2017
PRIMARY LEASE TERM	Ten (10) Years
RENT COMMENCEMENT	Projected Dec 2017
LEASE TYPE	Net Lease
RENT INCREASES	10% Every 5 Years
PROPERTY ADDRESS	837 N 7th Avenue Phoenix, AZ 85007

INVESTMENT HIGHLIGHTS

- **Highly desirable, premier downtown Phoenix location** serving several historic residential communities, bustling downtown businesses, and a vibrant hospitality trade area
- **Brand new corporate 10 year net lease**, landlord has limited responsibilities
- **High barriers to entry and strategically located on a prime signalized hard corner**
- Starbucks is one of the nation's preeminent corporations with **4Q16 revenues in excess of \$5.7 billion**
- Strong employment corridor **with over 195,000 employees and over 29.5 Million square feet of office** within a 3-mile radius
- True investment grade tenant Starbucks Corporation (NASDAQ: SBUX) with **over 25,000 locations worldwide**
- **Strong 10% rent increases** every 5 years through the primary term and option periods
- **Brand new best-in-class 2017 construction** freestanding building with drive-thru
- Starbucks (S&P: A-) annual corporate **revenues in excess of \$21 billion**
- Property is located a block south of the most **heavily traveled stretch of Interstate 10** (±272,000 vehicles per day)

PROPERTY SITE PLAN



site plan not drawn to scale



LEASE ABSTRACT

TENANT	Starbucks Corporation
GUARANTOR	Starbucks Corporation
LEASE TERM	Ten (10) Years
RENT COMMENCEMENT	Projected Dec 2017
LEASE TYPE	Net Lease
RENT INCREASES	10% Every 5 Years
RENEWAL OPTIONS	Four, Five Year Options
PROPERTY TAXES	Paid by Tenant
INSURANCE	Paid by Tenant
UTILITIES	Paid by Tenant
COMMON AREA EXPENSES	Paid by Tenant
HVAC	Paid by Tenant
ROOF & STRUCTURE	Paid by Landlord

Term	Years	Increase Date	Annual Rent	% Increase
Primary	1-5	-	\$113,000.00	N/A
Primary	6-10	Dec 2022	\$124,300.00	10%
Option	11-15	Dec 2027	\$136,730.00	10%
Option	16-20	Dec 2032	\$150,403.00	10%
Option	21-25	Dec 2037	\$165,443.30	10%
Option	26-30	Dec 2042	\$181,987.63	10%



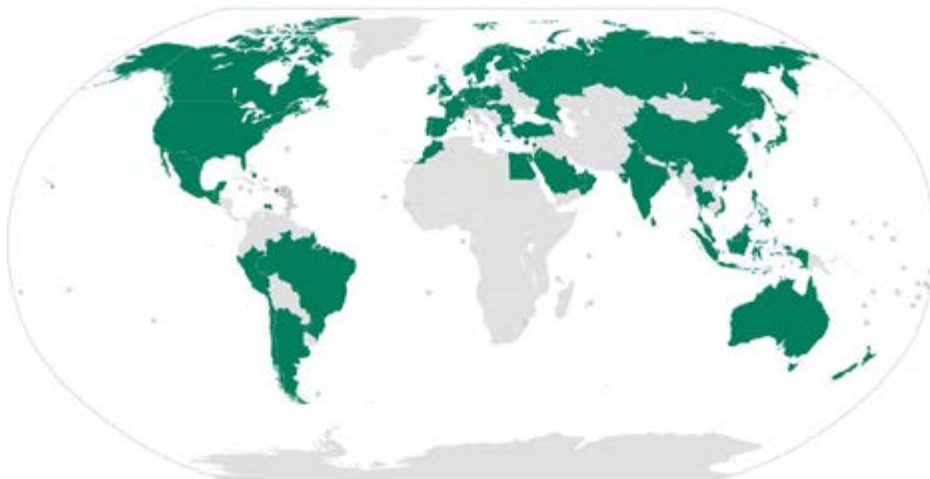


OUR HERITAGE

Starbucks is an American global coffee company that is currently the largest coffee shop in the world with over 25,000 retail stores in 75 countries and over 250,000 employees. Founded in 1971 in Seattle, Washington, the original Starbucks location still stands in Pike Place Market.

Starbucks offers more than 30 lends of single-origin premium coffees as well as handcrafted teas, blended beverages, pastries, sandwiches and a variety of other fresh foods. The company offers its products under the Starbucks, Tazo tea, Seattle's Best Coffee, Starbucks VIA Ready Brew, Starbucks Refreshers, Evolution Fresh, La Boulange, and Verismo brand names.

As of October 2016, Starbucks is present in 75 countries and territories



STARBUCKS CORPORATION

NASDAQ	SBUX
MARKET CAP	\$84 billion
REVENUE	\$21 billion
S&P RATING	A-
HEADQUARTERS	Seattle, WA
LOCATIONS	±25,000 Worldwide
EMPLOYEES	±250,000



DOWNTOWN PHOENIX

University of Arizona
College of Medicine

Phoenix Convention
Center

Orpheum
Theatre

Phoenix
Municipal Court

United States
District Court

Urban Living
Apartments

Arizona State University
Downtown

Phoenix
Parks & Recreation

Comerica
Theatre

Fox 10
News

Phoenix Police
Department

Embassy
Condominiums

Lofts at
McKinley

Alta Fillmore Apts.
±230 units

Rio Salado
College



Roosevelt St

7th Ave

±42,069 VPD

I-10 Freeway
0.1 miles

OVER

350,000

EMPLOYEES
WITHIN A 5-MILE RADIUS

METRO DEMOGRAPHICS



PHOENIX BUSINESSES 2016

Phoenix
Metropolitan Area
5-Mile Radius

127,185

21,463



PHOENIX EMPLOYEES 2016

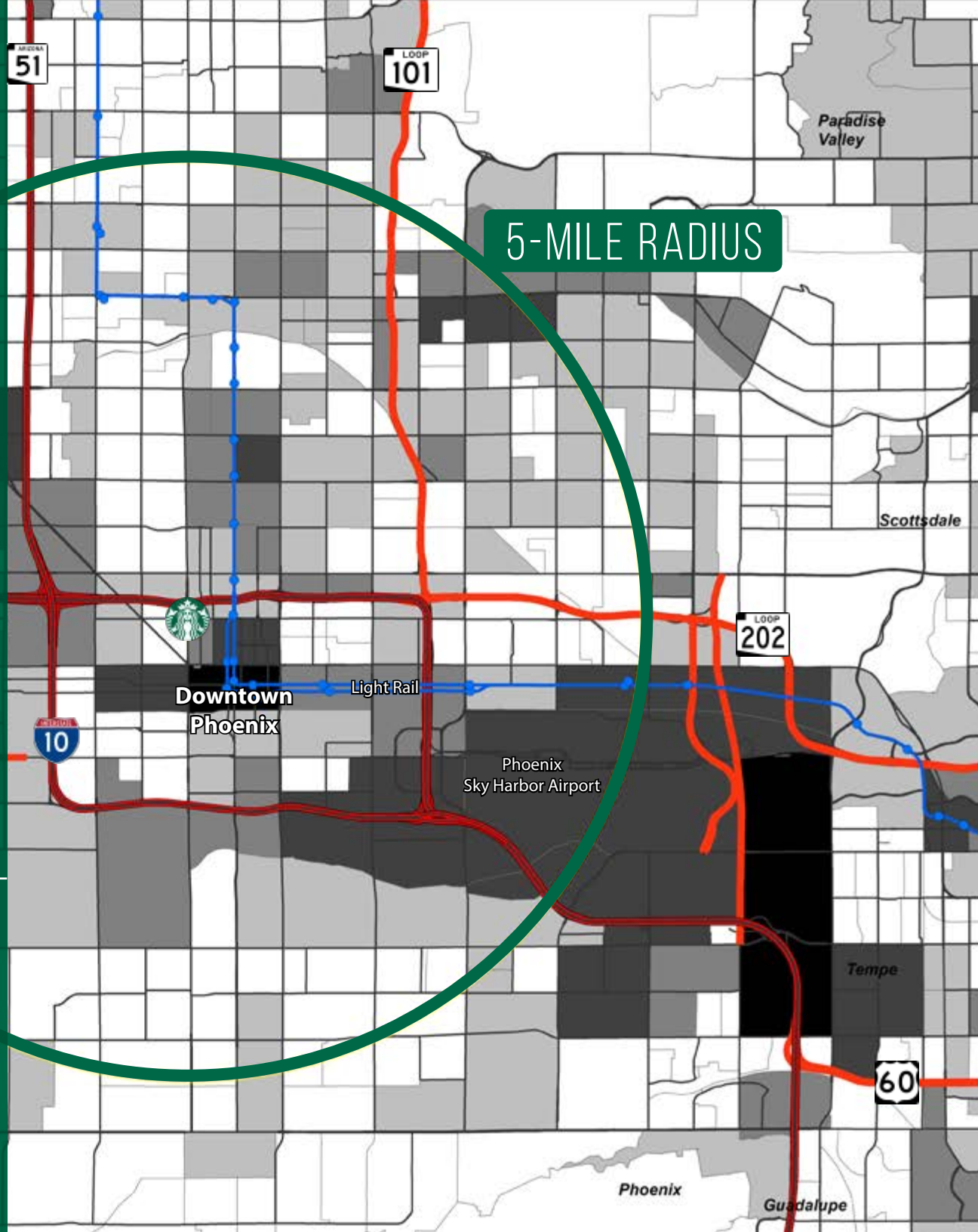
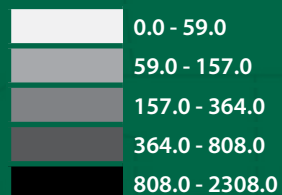
Phoenix
Metropolitan Area
5-Mile Radius

1,725,046

353,128

LEGEND

TOTAL BUSINESSES





±272,000 VPD

7th Ave



Roosevelt St



±42,069 VPD



Roosevelt / Central
Light Rail Station

Hance Park



±272,000 VPD

**Roosevelt
Historic District**

7th Ave

**FQ Story
Historic District
±602 Homes**



Roosevelt St

±42,069 VPD

DEMOGRAPHICS

POPULATION GROWTH

5-Mile



2010

348,039

2016

375,039

2021

399,144

HOUSEHOLD GROWTH

5-Mile



2010

116,221

2016

125,218

2021

133,725

AVERAGE HOUSEHOLD INCOME

2016



1-Mile

\$57,568

3-Mile

\$48,054

5-Mile

\$47,400



DAYTIME DEMOGRAPHICS ²⁰¹⁶

Employees in the Area



1-Mile	67,573
3-Mile	195,498
5-Mile	353,128

DAYTIME DEMOGRAPHICS ²⁰¹⁶

Businesses in the Area



1-Mile	2,928
3-Mile	10,242
5-Mile	21,463

CONSUMER FOOD SPENDING
OF MORE THAN

\$90 MILLION

WITHIN A 3-MILE RADIUS



CONFIDENTIALITY STATEMENT

This Confidential Offering Memorandum has been prepared by Phoenix Commercial Advisors (PCA) for use by a limited number of parties whose sole purpose is to evaluate the possible purchase of the subject property. This Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation.

The information contained in this Memorandum has been obtained from sources we believe to be reliable. While we do not doubt its accuracy, we have not verified it and make no guarantee, warranty, or representation about it. It is your responsibility to independently confirm its accuracy and completeness. Any projections, opinions, assumptions or estimates used, are for example only, and do not represent the current or future performance of the property. The value of this transaction to you depends on taxes and other factors which should be evaluated by your tax, financial and legal advisors. You and your advisors should conduct a careful, independent investigation of the property to determine, to your satisfaction, the suitability of the property for your needs. All potential buyers must take appropriate measures to verify all of the information set forth herein.

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A prospective purchaser must make its own independent investigations, projections, and conclusions regarding the acquisition of the property without reliance on this Memorandum or any other Confidential Information, written or verbal, from the Broker or the Seller. The Owner expressly reserves the right, at its sole discretion, to reject any offer to purchase the property or to terminate any negotiations with any party, at any time, with or without written notice. Only a fully-executed Real Estate Purchase Agreement, approved by Seller, shall bind the property. Each prospective purchaser and/or broker proceeds at its own risk.

All property showings are by appointment only.

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