

KFW BUILDING

14603 HUEBNER ROAD, BUILDING 40 SAN ANTONIO, TX 78230

DAVID BALLARD, CCIM / PARKER LABARGE



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SAN ANTONIO, TX 78209

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TABLE OF CONTENTS



SECTION VIII. AGENCY DISCLOSURE

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EXECUTIVE SUMMARY



PROPERTY HIGHLIGHTS Beautifully finished-out office building available for

sale or lease in the Huebner Gardens Office Park near the intersection of NW Military Highway and

Huebner Road.

Huebner Gardens Office Park consists of upscale garden office buildings for medical and professional use. It is surrounded by affluent neighborhoods such as Shavano Park, Inverness, Inwood and Elm Creek.

LOCATION 14603 Huebner Road

San Antonio, TX 78230

GLA 6,635 SF

SPACE AVAILABLE 6,635 SF (divisible)

SALE PRICE \$1,575,000

LEASE PRICE \$19.50 PSF NNN

TRIPLE NET CHARGES \$7.56 PSF (inclusive of Association dues)

PARKING RATIO 4/1,000, plus cross-access easement agreements

with Huebner Gardens Office Park for additional

parking

AREA RETAILERS H-E-B, Walgreen's, Planet Fitness, Well's Fargo,

Chase Bank, Frederick's Bistro, Myron's Steakhouse

and McDonald's

TRAFFIC COUNTS Huebner Road 25,496 CPD

NW Military Highway 21,126 CPD

DEMOGRAPHICS	1 Mile	3 Miles	5 Miles
2017 Estimated Population	9,056	109,095	257,097
2017 Estimated Households	3,580	47,754	108,540
Daytime Population	1,859	46,804	223,309
Average Household Income	\$135,443	\$91,815	\$82,783

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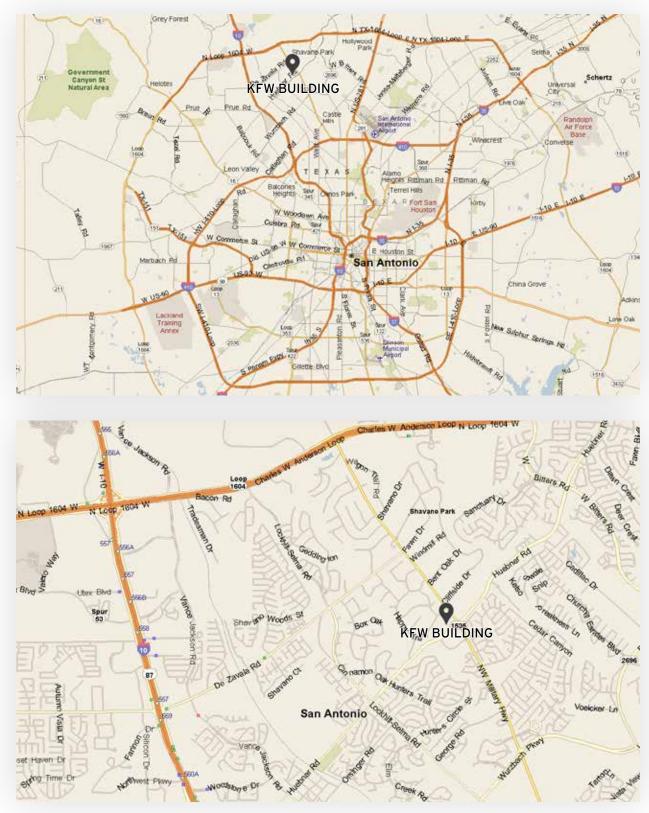
PARKER LABARGE - SENIOR ASSOCIATE

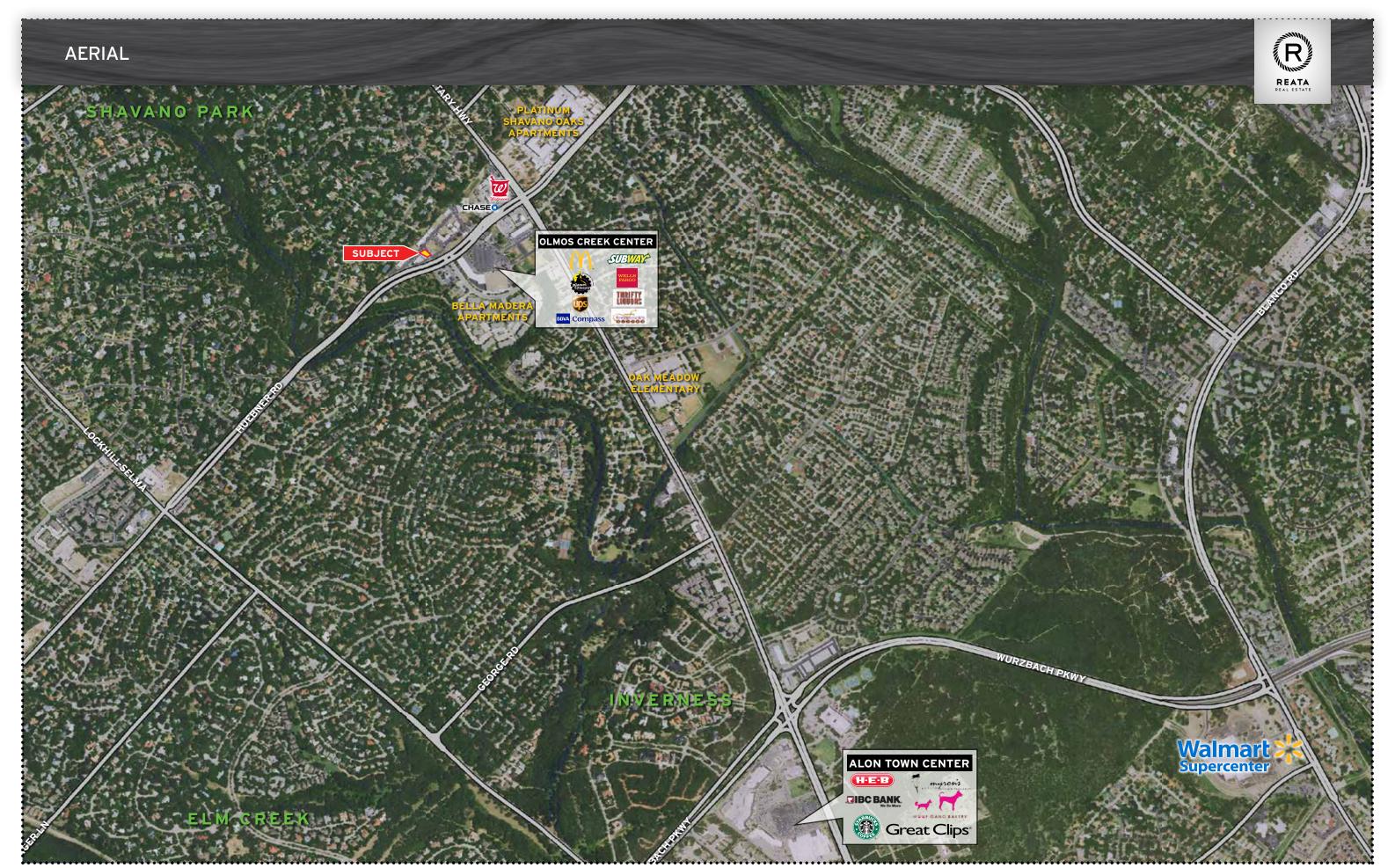
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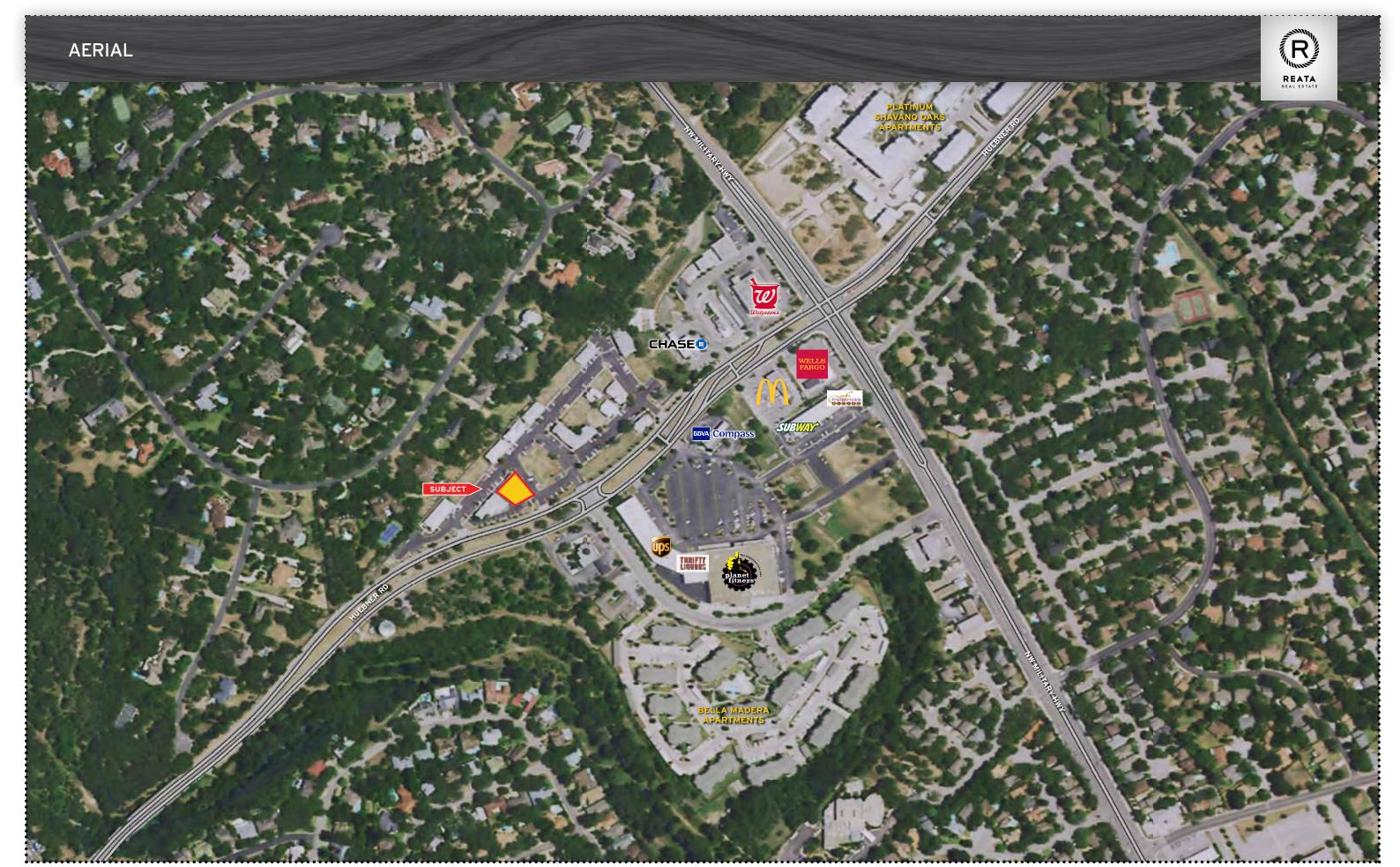
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KFW BUILDING SECTION I

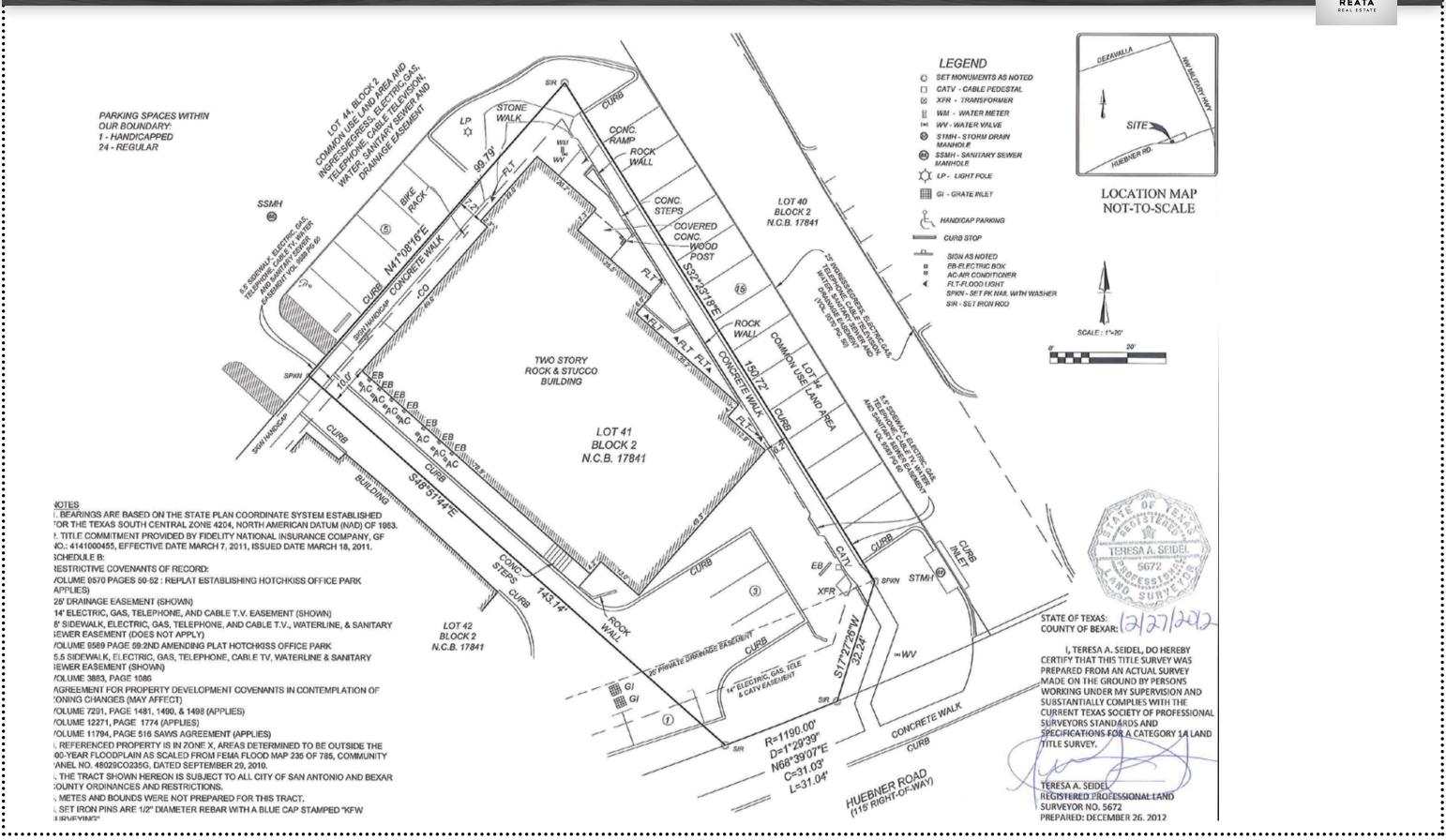




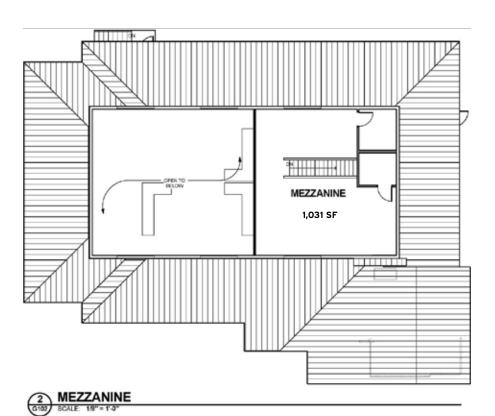


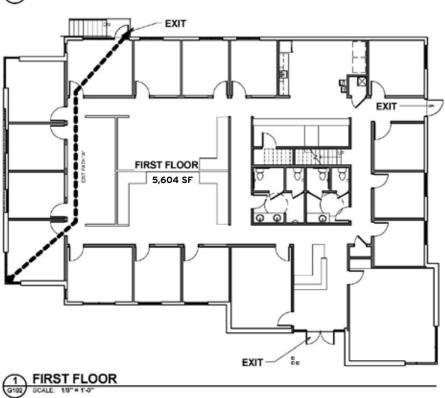












KFW BUILDING SECTION V















KFW BUILDING SECTION VI















KFW BUILDING SECTION VI



		14603 Huebner Rd				
San An	tonio, TX 78230	1 mi radius	3 mi radius	5 mi radius		
	2017 Estimated Population	9,056	109,095	257,097		
<u>6</u> 2	2022 Projected Population	9,915	120,237	282,169		
\ \ 2	2010 Census Population	7,864	93,306	220,463		
POPULATION	2000 Census Population	7,634	78,233	182,598		
∑ ⊦	Projected Annual Growth 2017 to 2022	1.9%	2.0%	2.0%		
	distorical Annual Growth 2000 to 2017	1.1%	2.3%	2.4%		
တ္က 2	2017 Estimated Households	3,580	47,754	108,540		
$\overline{}$	2022 Projected Households	3,775	50,468	114,768		
H H	2010 Census Households	3,182	42,295	96,071		
	2000 Census Households	2,747	33,769	79,290		
ᅙ	Projected Annual Growth 2017 to 2022	1.1%	1.1%	1.1%		
	Historical Annual Growth 2000 to 2017	1.8%	2.4%	2.2%		
	2017 Est. Population Under 10 Years	10.9%	12.0%	12.0%		
	2017 Est. Population 10 to 19 Years	13.6%	11.9%	13.0%		
	2017 Est. Population 20 to 29 Years	10.2%	17.9%	19.3%		
AGE 3	2017 Est. Population 30 to 44 Years	17.4%	21.0%	20.8%		
¥ 2	2017 Est. Population 45 to 59 Years	23.2%	19.0%	17.5%		
	2017 Est. Population 60 to 74 Years	18.7%	13.5%	12.1%		
	2017 Est. Population 75 Years or Over	6.1%	4.8%	5.3%		
	2017 Est. Median Age	42.3	35.7	34.4		
တ္က 2	2017 Est. Male Population	48.3%	48.9%	49.0%		
MARITAL STATUS & GENDER	2017 Est. Female Population	51.7%	51.1%	51.0%		
	2017 Est. Never Married	26.7%	37.5%	40.1%		
₹8 2	2017 Est. Now Married	56.7%	42.0%	39.4%		
<u>~</u> ≈ 2	2017 Est. Separated or Divorced	10.4%	16.9%	16.1%		
	2017 Est. Widowed	6.2%	3.6%	4.4%		
	2017 Est. HH Income \$200,000 or More	20.6%	11.1%	8.4%		
	2017 Est. HH Income \$150,000 to \$199,999	6.7%	7.1%	6.2%		
	2017 Est. HH Income \$100,000 to \$149,999	18.8%	13.2%	12.8%		
	2017 Est. HH Income \$75,000 to \$99,999	11.9%	11.7%	11.7%		
ш 2	2017 Est. HH Income \$50,000 to \$74,999	22.8%	19.2%	18.9%		
INCOME	2017 Est. HH Income \$35,000 to \$49,999	8.3%	13.2%	13.6%		
	2017 Est. HH Income \$25,000 to \$34,999	5.0%	9.3%	9.5%		
- 2	2017 Est. HH Income \$15,000 to \$24,999	2.5%	8.0%	8.8%		
	2017 Est. HH Income Under \$15,000	3.4%	7.3%	10.2%		
	2017 Est. Average Household Income	\$135,443	\$91,815	\$82,783		
	2017 Est. Median Household Income	\$110,614	\$78,004	\$68,507		
	2017 Est. Per Capita Income	\$53,556	\$40,196	\$35,033		
2	2017 Est. Total Businesses	274	6,360	18,246		
2	2017 Est. Total Employees	1,859	46,804	223,309		

KFW BUILDING SECTION VII



14603 Huebner Rd				
San A	Antonio, TX 78230	1 mi radius	3 mi radius	5 mi radius
RACE	2017 Est. White 2017 Est. Black 2017 Est. Asian or Pacific Islander 2017 Est. American Indian or Alaska Native	87.6% 2.5% 3.9% 0.4%	77.9% 5.5% 4.9% 0.5%	73.9% 6.5% 6.4% 0.6%
HISPANIC	2017 Est. Other Races 2017 Est. Hispanic Population 2017 Est. Hispanic Population 2022 Proj. Hispanic Population 2010 Hispanic Population	5.5% 2,977 32.9% 35.0% 29.3%	11.2% 46,221 42.4% 44.1% 38.9%	12.6% 116,357 45.3% 46.6% 42.6%
EDUCATION (Adults 25 or Older)	2017 Est. Adult Population (25 Years or Over) 2017 Est. Elementary (Grade Level 0 to 8) 2017 Est. Some High School (Grade Level 9 to 11) 2017 Est. High School Graduate 2017 Est. Some College 2017 Est. Associate Degree Only 2017 Est. Bachelor Degree Only 2017 Est. Graduate Degree	6,407 1.6% 1.7% 11.2% 13.8% 7.8% 33.2% 30.7%	73,885 3.1% 2.5% 15.1% 21.0% 7.9% 30.2% 20.1%	168,265 3.8% 4.0% 17.2% 21.8% 8.2% 27.7% 17.3%
HOUSING	2017 Est. Total Housing Units 2017 Est. Owner-Occupied 2017 Est. Renter-Occupied 2017 Est. Vacant Housing	3,660 74.7% 23.1% 2.2%	49,310 43.1% 53.7% 3.2%	112,312 40.1% 56.5% 3.4%
HOMES BUILT BY YEAR	2010 Homes Built 2005 or later 2010 Homes Built 2000 to 2004 2010 Homes Built 1990 to 1999 2010 Homes Built 1980 to 1989 2010 Homes Built 1970 to 1979 2010 Homes Built 1960 to 1969 2010 Homes Built 1950 to 1959 2010 Homes Built Before 1949	1.3% 15.7% 15.8% 39.6% 21.9% 4.1% 4.5% 1.3%	1.5% 21.5% 25.8% 27.7% 19.7% 6.1% 2.1%	1.3% 19.8% 22.4% 26.6% 20.3% 9.3% 4.5% 2.5%
HOME VALUES	2010 Home Value \$1,000,000 or More 2010 Home Value \$500,000 to \$999,999 2010 Home Value \$400,000 to \$499,999 2010 Home Value \$300,000 to \$399,999 2010 Home Value \$200,000 to \$299,999 2010 Home Value \$150,000 to \$199,999 2010 Home Value \$100,000 to \$149,999 2010 Home Value \$50,000 to \$99,999 2010 Home Value \$25,000 to \$49,999 2010 Home Value \$25,000 to \$49,999 2010 Home Value Under \$25,000 2010 Median Home Value	1.7% 11.2% 4.8% 10.7% 37.6% 20.1% 7.4% 5.0% 1.1% 1.1% \$301,004	0.7% 7.5% 6.9% 15.1% 31.4% 21.1% 12.2% 8.2% 1.4% 1.6% \$247,212 \$842	0.4% 5.4% 5.1% 13.0% 27.2% 21.5% 16.7% 11.5% 1.6% 1.9% \$216,318 \$818

KFW BUILDING SECTION VII

DEMOGRAPHICS



14603 Huebner Rd				
San A	Antonio, TX 78230	1 mi radius	3 mi radius	5 mi radius
LABOR FORCE	2017 Est. Labor Population Age 16 Years or Over	7,287	88,112	208,245
	2017 Est. Civilian Employed	63.6%	68.1%	65.4%
	2017 Est. Civilian Unemployed	1.0%	1.5%	1.9%
	2017 Est. in Armed Forces	0.2%	0.5%	0.3%
	2017 Est. not in Labor Force	35.2%	30.0%	32.4%
₹	2017 Labor Force Males	47.7%	48.2%	48.5%
	2017 Labor Force Females	52.3%	51.8%	51.5%
	2010 Occupation: Population Age 16 Years or Over	4,367	60,420	135,692
	2010 Mgmt, Business, & Financial Operations	27.0%	19.4%	17.5%
z	2010 Professional, Related	31.1%	26.8%	25.3%
2	2010 Service	8.5%	14.4%	15.8%
OCCUPATION	2010 Sales, Office	20.8%	26.5%	27.1%
S	2010 Farming, Fishing, Forestry	-	0.1%	0.1%
8	2010 Construction, Extraction, Maintenance	7.0%	6.7%	7.2%
	2010 Production, Transport, Material Moving	5.6%	6.2%	7.1%
	2010 White Collar Workers	78.9%	72.6%	69.8%
	2010 Blue Collar Workers	21.1%	27.4%	30.2%
z	2010 Drive to Work Alone	83.7%	83.4%	82.1%
TRANSPORTATION TO WORK	2010 Drive to Work in Carpool	4.7%	6.7%	7.2%
	2010 Travel to Work by Public Transportation	1.1%	2.2%	2.3%
%S	2010 Drive to Work on Motorcycle	0.4%	0.1%	0.1%
많은	2010 Walk or Bicycle to Work	0.8%	1.8%	2.6%
ゑ゙	2010 Other Means	1.2%	0.6%	0.6%
ľ	2010 Work at Home	8.0%	5.3%	5.0%
Π̈́	2010 Travel to Work in 14 Minutes or Less	24.7%	24.0%	26.5%
É	2010 Travel to Work in 15 to 29 Minutes	53.0%	58.1%	53.4%
TRAVEL TIME	2010 Travel to Work in 30 to 59 Minutes	25.0%	29.2%	26.8%
\$	2010 Travel to Work in 60 Minutes or More	5.2%	5.1%	4.9%
F	2010 Average Travel Time to Work	20.4	21.2	20.6
	2017 Est. Total Household Expenditure	\$319 M	\$3.14 B	\$6.61 B
l w	2017 Est. Apparel	\$11.3 M	\$111 M	\$232 M
ΙË	2017 Est. Contributions, Gifts	\$26.1 M	\$236 M	\$478 M
<u>:</u>	2017 Est. Education, Reading	\$14.7 M	\$134 M	\$275 M
#	2017 Est. Entertainment	\$18.2 M	\$177 M	\$371 M
	2017 Est. Food, Beverages, Tobacco	\$46.3 M	\$468 M	\$996 M
#	2017 Est. Furnishings, Equipment	\$11.5 M	\$110 M	\$229 M
CONSUMER EXPENDITURE	2017 Est. Health Care, Insurance	\$26.3 M	\$267 M	\$568 M
NSI	2017 Est. Household Operations, Shelter, Utilities	\$98.4 M	\$969 M	\$2.04 B
8	2017 Est. Miscellaneous Expenses	\$4.49 M	\$45.4 M	\$96.4 M
	2017 Est. Personal Care	\$4.09 M	\$40.5 M	\$85.6 M
	2017 Est. Transportation	\$57.9 M	\$579 M	\$1.23 B

KFW BUILDING SECTION VII

AGENCY DISCLOSURE



INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.



TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH – INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the

transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- > that the owner will accept a price less than the written asking price:
- > that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- > any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Regulated by the Texas Real Estate Commission. Information available at www.trec.texas.gov

IABS 1-0 02/16/16

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Sales Agent	License Number	Email	Phone	
Sales Agent	License Number	Email	Phone	

Buyer/Tenant/Seller/Landlord Initials

Date

KFW BUILDING SECTION VIII