INVESTMENT OPPORTUNITY STARBUCKS & CHIPOTLE 7220-7230 NW 36TH STREET | MIAMI, FL 33166



Capital Markets | Investment Properties



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CBRE, Inc. Licensed Real Estate Broker



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EXECUTIVE SUMMARY



THE OFFERING

CBRE Inc. is pleased to offer for sale a newly constructed, two-tenant Starbucks/Chipotle with 10-year leases through 2027.

The two-tenant property is an outparcel to the separately owned six-story, 125-room, Aloft Airport Hotel and is prominently positioned on NW 36 Street, a high-traffic commercial corridor one-half mile west of the City of Miami Springs and the Miami International Airport, and a half-mile east of the SR826/Palmetto Expressway and the city of Doral.

Doral is home to over 55,000 residents as well as Fortune 500 companies with a daytime workforce population of over 150,000 people. The site is located at the center of the airport-west industrial submarket with over 16 million square feet of industrial businesses within a one-mile radius.

The surrounding trade area is extremely dense, and includes several airport hotels and high-profile tenants: including Aloft Hotel, Pollo Tropical, Dunkin Donuts, McDonald's, Wells Fargo, Wendy's and more.

The +/- 4,609 square foot building with a Starbucks drive-thru lane is situated on a +/- 0.59 acre parcel.

Starbucks' starting base rent is \$98,800 and Chipotle's is \$105,600. For each tenant the rent increases by 10% every five years, including the option periods.

INVESTMENT SUMMARY	STARBUCKS & CHIPOTLE		
Address:	7220-7230 NW 36th Street Miami, Florida 33166		
Location:	NW 36th Street, west of 72nd Avenue/ Milam Dairy Road		
Tenants:	Starbucks Chipotle Mexican Grill		
Building Size:	4,609± SF (2,148 SF Starbucks & 2,461 SF Chipotle)		
Land Size:	.59± acres		
Year Built:	2017		
Lease Term:	10 year base term for each tenant Chipotle - Through April 2027 Starbucks - Through January 2028		
Options:	Four 5-year options		
Annual Rent:	\$204,400 (Starbucks \$98,800 & Chipotle \$105,600)		
Rental Increases:	10% every 5 years, including options		
Rent Commencement:	Chipotle: April 2017 Starbucks: January 2018		
Lease Type:	Double-Net		
Landlord Obligations:	Roof & Structure		
Asking Price/Cap Rate:	\$4,100,000 / 5.0%		

OFFERING PROCEDURE

Offers should be submitted in the form of a Letter of Intent. In evaluating offers, preference will be given to buyers that are qualified in terms of experience with this type of property and can demonstrate having the capital necessary to purchase the property. Preference will also be given to offers that reflect the most comprehensive underwriting to date and the fewest outstanding conditions to purchase the property. For additional property information, please contact:

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INVESTMENT HIGHLIGHTS

+ LONG TERM, NATIONAL TENANT WITH CORPORATE GUARANTEE

Starbucks (NASDAQ: SBUX) and Chipotle (NYSE: CMG) have 10 year corporate leases with four 5-yr renewal options.

+ STRONG RENTAL ESCALATIONS

Rent increases by 10% every five years, inclusive of the four 5-year options

+ LIMITED LANDLORD RESPONSIBILITIES

Double-Net Leases. Landlord is only responsible for roof and structure. Roof has 20-year, long-term warranty.

+ HIGH PROFILE COMMERCIAL CORRIDOR

NW 36th Street connects the exceptionally dense city of Miami Springs to the primary entrance of the burgeoning city of Doral, with a daytime workforce population of over 150,000 people. Surrounding retail uses in the immediate area include: Aloft hotel, Hilton Garden Inn, La Quinta Inn, Pollo Tropical, Dunkin Donuts, Verizon Wireless, Wendy's and McDonald's.

+ SIGNIFICANT RECENT DEVELOPMENT

Numerous recent developments in the immediate Vicinity. The recently completed CityPlace Doral on NW 36th Street is located one mile to the west, with over 500,000 square feet of retail and Class "A" office space and over 700 luxury residences. A new Motel 6, Verizon Wireless and Dunkin Donuts was just completed in the adjacent parcel to the west.

+ MIAMI INTERNATIONAL AIRPORT

Only a half mile west of Miami International Airport with $\pm 35,000$ employees.

+ EXCEPTIONAL VISIBILITY AND LOCATION

The two-tenant Starbucks/Chipotle is a highly visible out parcel to the newly developed, six-story, 125-room Aloft Hotel. The property is positioned on NW 36th Street, considered a primary arterial through the city of Doral, Miami Springs, and commuters utilzing the Palmetto Expressway.

+ CORPORATE HEADQUARTERS

Several Fortune 500 Companies headquarters are in close proximity to Pollo Tropical including Boeing (0.6 miles), Blue Cross Blue Shield (1.5 miles), Carnival Cruise Lines (1.6 miles), Norwegian Cruise Lines (2.3 miles), Univision (2.3 miles), Airbus (2.9 miles), and more.

+ LARGEST INDUSTRIAL SUBMARKET IN MIAMI-DADE COUNTY

The property is located in the center of the Airport-West Sub-market with over 16 million square feet of Industrial space and businesses within 1 mile radius of the property.

+ HIGH TRAFFIC COUNTS – MAJOR HIGHWAY INTERCHANGE

There are 72,000 cars per day on NW 36th Street and 33,500 cars per day on NW 72nd Avenue. In addition, just one-half mile west there is an interchange with SR 826/Palmetto Expressway 261,000 cars per day.

+ BRAND NEW CONSTRUCTION

Completed in 2017 with 20-year roof warranty.

- + NO DEBT TO ASSUME
- + NO STATE INCOME TAX IN FLORIDA





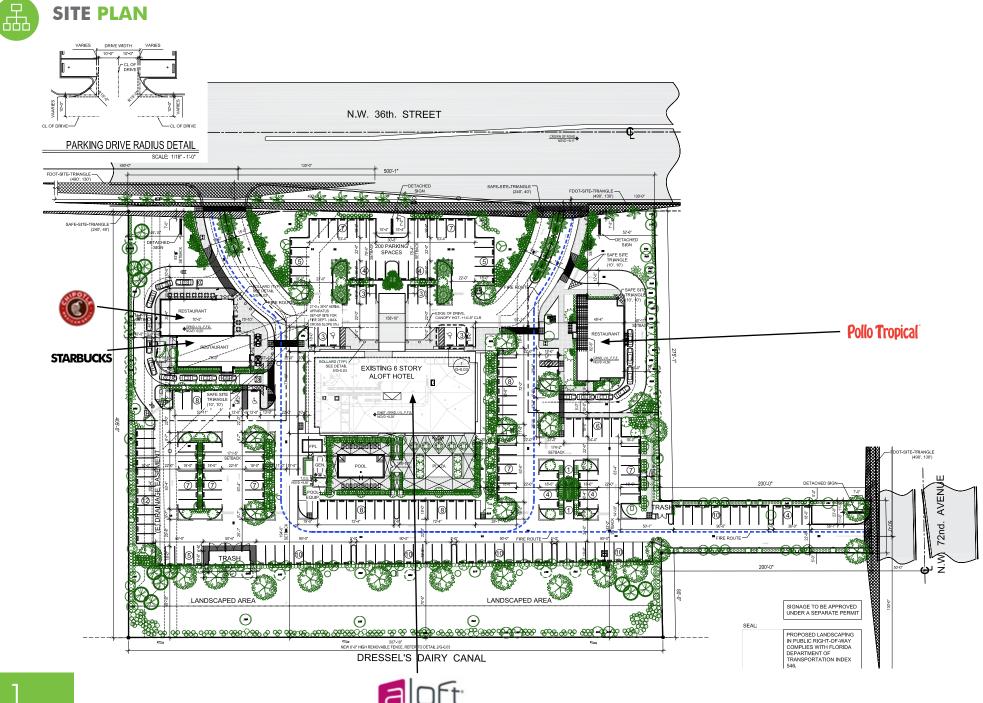












HOTELS



PROPERTY DESCRIPTION

+ LOCATION / PARCEL DETAIL

The property is located on NW 36th Street, considered a primary arterial through the city of Doral and Miami Springs, providing direct access to the Palmetto Expressway one-half mile west of the property.

The site includes a drive through lane for Starbucks, ample shared parking, and 4 dedicated parking spaces for each tenant respectively.

+ Address

7220-7230 NW 36th Street, Miami, Florida 33166 Miami-Dade County

+ Building Size

The subject consists of a two-tenant retail building totaling approximately 4,609 square feet of gross leasable area (2,148 SF Starbucks & 2,461 SF Chipotle).

+ Land Area

 $\pm.59$ acre parcel, part of ±4.9 acre site that includes the Aloft Hotel, and Pollo Tropical.

+ Zoning

BU-3 (Liberal Business District) / Miami-Dade County

+ Site Improvements

One-Story CBS building with sidewalks, asphalt parking, lighting

+ Year Built

2017

+ Traffic Counts

72,000 – NW 36 Street, east of 72nd Ave; 33,500 – NW 72nd Avenue, south of NW 36th Street; 261,000 - the Palmetto Expressway Interchange, west of NW 72nd Avenue

+ Parking

Eight (8) exclusive customer spaces - Four (4) for each tenant. In total, there are 201 spaces on the combined Aloft Hotel, Starbucks/Chipotle, Pollo Tropical site that are subject to a shared parking agreement with visitors having unrestricted access to those spaces not specifically reserved for the hotel or other retail tenants.

+ Ingress/Egress & Shared Access Drive

There are three points of ingress/egress to the site from the main roadways – two located on NW 36th Street and the other located on Milam Dairy Road (NW 72nd Avenue).

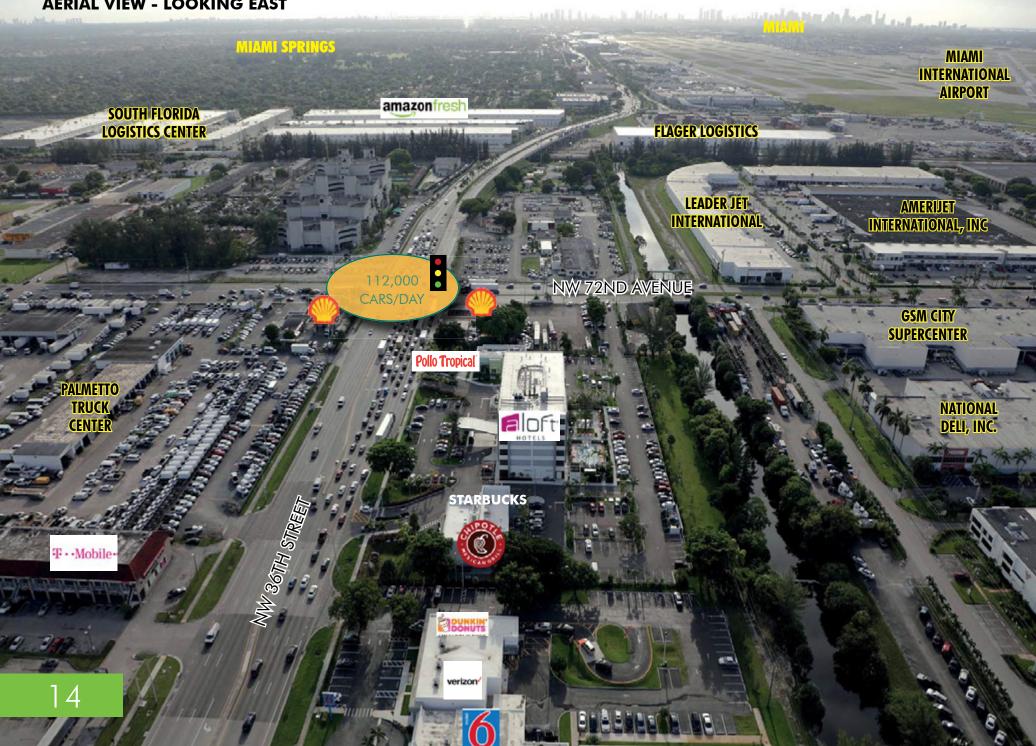
+ Real Estate Taxes

- Tax Parcel ID # 30-3026-008-0010*

* The current tax parcel ID is for an undivided, unimproved parcel of land. There are now three improved buildings on the land including the Aloft Hotel, Starbucks/Chipotle, and the Pollo Tropical. The property is being subdivided by virtue of a land condominium that will create three distinct parcels. The parcels will be conveyed by fee simple interest. Each parcel will have its own tax ID number and will be assessed based on the land value and improved building in 2018.



AERIAL VIEW - LOOKING EAST





REGIONAL LOCATOR MAP

The property is located on NW 36th Street, just to the west of the intersection at NW 72nd Avenue/Milam Dairy in the city of Miami, Miami-Dade County, Florida.

The Average Annual Daily Traffic Counts (AADT) in this area are strong:

- + 72,500 NW 36th Street, east of NW 72nd Avenue
- + 42,500 NW 36th Street, west of NW 72nd Avenue
- + 34,500 NW 72nd Avenue, north of NW 36th Street
- + 33,500 NW 72nd Avenue, south of NW 36th Street
- + 261,000 Palmetto Expressway







+ Tenant

Starbucks Corporation

+ Lease Term

10 Years – January, 2018 – January, 2028

+ Lease Type

NN Lease

+ Lease Termination Right

Tenant may terminate at any time after five years, with 6 months notice and with the payment of a cancellation fee equal to the unamortized portion of the tenant improvement allowance and brokerage fees.

+ Annual Rent & Escalations

Rent increases 10% every 5 years during base term January 15, 2018 – January 14, 2023: \$98,800 annually (\$47.05 psf) January 15, 2023 – January 14, 2028: 108,680 annually (\$51.75 psf)

+ Options & Escalations

Four 5-year options, with 6-month notification.

- OPTION 1: January 15, 2028 – \$119,548 annually (\$56.93 psf)
- OPTION 2: January 15, 2033 – \$131,503 annually (\$62.62 psf)
- OPTION 3: January 15, 2038 – \$144,653 annually (\$68.88 psf)
- OPTION 4: January 15, 2043 – \$159,118 annually (\$75.77 psf)

+ Landlord Obligations

Landlord is responsible for the roof, roof membrane, foundations, exterior walls and structural components.

+ Tenant Obligations

Tenant maintains, repairs and/or replaces all parts of the premises that are not Landlord's responsibility, including all plumbing, HVAC, electrical, lighting, store front, doors, and plate glass serving the premises exclusively.

+ Aloft Condominium Association

The Aloft Condominium Association is responsible for maintaining the shared parking lot, landscaping and common area lighting and billing the Starbucks/Chipotle landlord directly for its prorata share of 12.13%.

+ Expense Reimbursements

- REAL ESTATE TAXES:

Tenant pays a pro rata share of the real estate taxes on its parcel. The year #1 cap on real estate taxes is \$7.00 PSF

- INSURANCE:

Tenant shall pay landlord their prorata share of insurance. The year #1 cap on insurance is \$1.60 PSF.

Landlord shall obtain general liability and property insurance with coverage not less than two million.

- COMMON AREA MAINTENANCE:

Tenant pays a pro rata share of operating expenses. The year #1 cap on CAM is \$5.00 PSF. Increases on controllable CAM costs are capped at 5% annually (excludes Real Estate Taxes, Insurance, and Utilities).

+ Reciprocal Easement Agreement

REA with Aloft and Starbucks/Chiptole for parking and vehicular and pedestrian traffic by Tenant, Tenant's customers, invitees, employees, agents, servants and contractors.



STARBUCKS CORPORATION NASDAQ: SBUX www.starbucks.com

Starbucks Corporation, together with its subsidiaries, operates as a roaster, marketer, and retailer of specialty coffee worldwide. The company operates in four segments: Americas; China/Asia Pacific; Europe, Middle East, and Africa; and Channel Development. Its stores offer coffee and tea beverages, packaged roasted whole bean and ground coffees, single serve and ready-to-drink coffee and tea products, juices, and bottled water; an assortment of fresh food and snack offerings; and various food products, such as pastries, breakfast sandwiches, and lunch items, as well as beverage-making equipment and accessories. The company also licenses its trademarks through licensed stores, and grocery and national food service accounts. It offers its products under the Starbucks, Teavana, Tazo, Seattle's Best Coffee, Evolution Fresh, La Boulange, Ethos, Frappuccino, Starbucks Doubleshot, Starbucks Refreshers, and Starbucks VIA brand names.

As of July 2017, Starbucks has more than 26,000 stores in 75 countries. Starbucks Corporation was founded in 1971 and is based in Seattle, Washington.





+ Tenant

Chipotle Mexican Grill

+ Lease Term

10 Years – April 21, 2017 – April 30, 2027

+ Lease Type

NN Lease

+ Annual Rent & Escalations

Rent increases 10% every 5 years during base term April 21, 2017 – April 30, 2022: \$105,600 annually (\$44.00 psf) May 1, 2022 – April 30, 2027: \$116,160 annually (\$48.40 psf)

+ Options & Escalations

Four 5-year options with 10% increases each option term

- OPTION 1: May 1, 2027 – \$127,776 annually (\$53.24 psf)
- OPTION 2: May 1, 2032 – \$140,554 annually (\$58.56 psf)
- OPTION 3: May 1, 2037 – \$154,609 annually (\$64.42 psf)
- OPTION 4: May 1, 2042 – \$170,070 annually (\$70.86 psf)

+ Tenant Obligations

Tenant maintains, repairs and/or replaces all parts of the premises that are not Landlord's responsibility, including all plumbing, HVAC, electrical, lighting, store front, doors, and plate glass serving the premises exclusively.

+ Landlord Obligations

Landlord is responsible for the roof, roof membrane, foundations, exterior walls, and structural components.

+ Aloft Condominium Association

The Aloft Condominium Association is responsible for maintaining the shared parking lot, landscaping and common area lighting and billing the Starbucks/Chipotle landlord directly for its prorata share of 12.13%.

+ Expense Reimbursements

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Tenant pays a pro rata share of operating expenses. The year #1 cap on CAM is \$5.00 PSF. Increases on controllable CAM costs are capped at 5% annually (excludes Real Estate Taxes, Insurance, and Utilities.)

+ Reciprocal Easement Agreement

REA with Aloft and Pollo Tropical for parking and vehicular and pedestrian traffic by Tenant, Tenant's customers, invitees, employees, agents, servants and contractors.





CHIPOTLE MEXICAN GRILL, INC. NYSE: CMG www.chipotle.com

When Chipotle opened its first store in 1993, the idea was simple: demonstrate that food served fast didn't have to be a "fast-food" experience. Chipotle uses high-quality raw ingredients, classic cooking methods and a distinctive interior design, and has friendly people to take care of each customer – features that are more frequently found in the world of fine dining. When they opened, there wasn't an industry category to describe what they were doing. Some 20+ years and more than 2,100 restaurants later, Chipotle competes in a category of dining now called "fast-casual," the fastest growing segment of the restaurant industry, where customers expect food quality that is more in line with full-service restaurants, coupled with the speed and convenience of fast food.

Today, Chipotle continues to offer a focused menu of burritos, tacos, burrito bowls (a burrito without the tortilla) and salads made from fresh, high-quality ingredients, prepared using classic cooking methods and served in a distinctive atmosphere. Through its vision of "Food With Integrity," Chipotle is seeking better food from using ingredients that are not only fresh, but that – where possible – are sustainably grown and raised responsibly with respect for the animals, the land, and the farmers who produce the food. In order to achieve this vision, they focus on building a special people culture that is centered on creating teams of top performers empowered to achieve high standards. This people culture not only leads to a better dining experience for its customers, it also allows them to develop future leaders from within.

Chipotle opened with a single restaurant in 1993 and operates more than 2,200 restaurants. For 2017, management is targeting 195 to 210 new restaurant openings, comparable restaurant sales increases in the high single-digits, and Restaurant level operating margins of 20%.







MARKET OVERVIEW AERIAL VIEW - LOOKING WEST

DORAL

246,000

CARS/DAY

QUINTA

V 36TH STREET

R.

•

STARBUCKS

PALMETTO EXPRESSWAY

FLORIDA BEAUTY FLORA TRANSPORTATION

GSM CITY SUPERCENTER

NATIONAL DELI, INC.

NW 72ND AVENUE

1.

13.

Pollo Tropical 🔝

112,000 CARS/DAY

DORAL

PEPSI BEVERAGES



MARKET OVERVIEW

2017 SOUTHEAST U.S. REAL ESTATE MARKET OUTLOOK, MIAMI

Growth in population, jobs, income and tourism drove a 34% increase in Miami-Dade County retail sales from 2010 - 2015, and additional growth of 23% is expected by the end of 2020. Miami-Dade County's population increased by 157,000 residents between 2010 and 2015, and is expected to increase by another 178,000 residents by 2020. Total employment in Miami-Dade County increased 14% between 2010 and 2015, and total personal income increased 21%. Increases in jobs and incomes are expected to continue unabated.

Miami's emergence as a premier destination for tourism has contributed significantly to the increase in retail sales. Greater Miami received a record 15.5 million overnight visitors in 2015, up 15% since 2011. Spending by visitors increased 18% over the period to almost \$24.4 billion in 2015. PortMiami is the world's busiest port-of-call for cruise ships, processing nearly 4.9 million multi-day passengers in 2015, and Miami International Airport ranks second the country for international arrivals, with nearly 11 million passengers arriving from abroad last year.

Net Absorption (MSF) 2.0 1.5 1.0 0.5 0.0 2013 2014 2015 2016 2017 2018 Net Absorption Local Market Forecast Deliveries EA Forecast

FIGURE 1: TOTAL MARKET ABSORPTION & DELIVERIES

Growth in retail sales has translated into extremely strong demand for retail space. The Miami market boasts the lowest availability rate in the country, as well as one of the fastest rates of rent growth during the past five years. The high-street retail segment, in particular, has seen massive rent growth in recent years as more institutional owners enter the scene, purchasing buildings from historically local owners. The interest from institutional buyers has helped to compress cap rates for high-street assets to between 3.5% and 4.25%, and these rates are expected to remain low through the end of the 2017.

Sales of retail properties have slowed recently due to limited supply. The sales volume is down about 20% relative to last year. Quality shopping centers have been purchased by aggregators, who are not interested in selling, and few new centers have been completed in recent years. However, rock bottom vacancy and soaring rental rates have produced intense demand for retail construction. Nearly 2.3 million sq. ft. is currently under construction, and millions more are planned. As the market absorbs the additional inventory, rental rate growth is expected to stabilize.

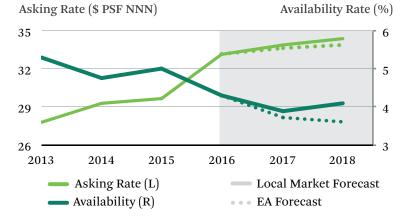


FIGURE 2: ASKING RATES & TOTAL MARKET AVAILABILITY



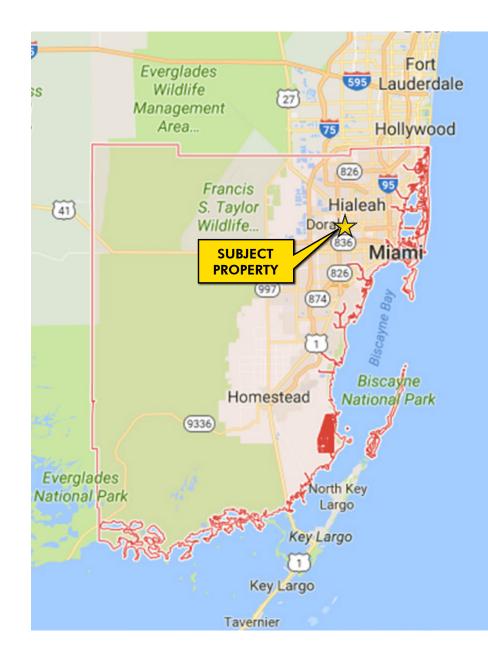
MARKET OVERVIEW

MIAMI – FORT LAUDERDALE –PALM BEACH ("SOUTH FLORIDA") MSA

The Miami – Fort Lauderdale – Palm Beach Metropolitan Statistical Area (the "South Florida MSA" or "South Florida") consists of Miami-Dade, Broward and Palm Beach Counties and is situated along the southeastern coast of Florida. Bordered by the Florida Keys to the South, Martin County to the north, Everglades National Park to the west and the Atlantic Ocean to the east, the South Florida MSA contains over 5,775 square miles. With over 6 million residents, South Florida is home to 29% of the state's population and is the most populated MSA in Florida. The South Florida MSA population ranked 8th in the United States according to the Bureau of Economic Analysis, U.S. Department of Commerce. Although many South Florida communities are built out, the area population is still projected to grow by 6.3% (more than 370,000) through the year 2021. South Florida's location at the southeastern of the United States is enhanced by three major international and cargo airports, two modern deep-water sea ports, extensive rail service and a large trucking network.

MIAMI-DADE COUNTY

Located within the South Florida MSA, Miami-Dade County is the most populous county in Florida and 7th most populous in the United States. Miami-Dade County benefits from high quality transportation infrastructure highlighted by the Miami International Airport, Port of Miami, I-95, I-75, State Road 836 and Florida's Turnpike. The Miami International Airport had over 22.5 million passengers in 2016, which is up 0.2% over 2015 and up 17% since 2011. Miami-Dade County has a vibrant tourism industry with 15.7 million visitors in 2016 spending an estimated \$25.5 billion.





DORAL, FLORIDA

Doral, Florida is situated to the west of Miami Springs and Miami International Airport. The boarders of the municipality are shaped by the Florida Turnpike on its left, Palmetto Expressway on its right, and the 836 on its south, three of the largest commuting corridors in Miami-Dade County. Ease of ingress/egress and its proximity to Miami International airport has led to rapid growth and development in recent years.

Doral has gained notoriety as a desirable place to live. It was named 3rd best place to retire in the United States by US News & World Report, and 2nd in America's top 25 towns to live well for its cultural amenities by Forbes. From 2010 to 2016 the population has grown by 26.8% to over 58,000 full time residents.

Friendly to both large and small business, Doral was named best city in Florida for startups by BusinessWeek and is home to several Fortune 500 Companies including Walmart, Sears, Carnival Cruise Lines, Perry Ellis, Blue Cross Blue Shield, and more. Over 150,000 people work in Doral daily.

Doral is in the heart of the Miami Airport Submarket. Currently there is 80,000,000 square feet of industrial space, more than double any other market in Miami-Dade County. However, it is only exhibiting a vacancy rate of 3.2% fueling the construction of 1M additional square feet expected to come online in the second half of 2017.

The retail corridor along NW 36 street (NW 41 street) has also seen a rapid expansion in recent years. A recently completed CityPlace contains over 250,000 square feet of retail, 500,000 square feet of Class "A" office space, and over 700 luxury residences.



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MIAMI SPRINGS, FLORIDA

Miami Springs, Florida is situated between Miami International Airport to its south, Miami to its east and the city of Doral to its west. Historic Miami Springs was founded in 1926 and is one of Miami-Dade county's oldest municipalities. As of 2016, Miami Springs has over 5,000 households and a population of over 14,000.

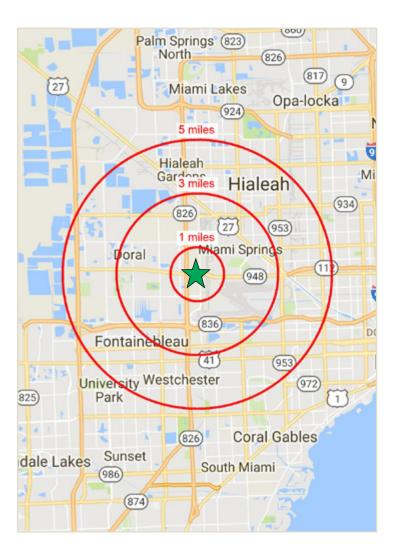
While historically a community of single family residences, Miami Springs has a strong commercial corridor along NW 36 Street bordering Miami International Airport. There is an emphasis on Hotel Hospitality, with 18 operating hotels, and another 4 hotels totaling 320,000 square feet currently under construction.





DEMOGRAPHIC PROFILE

(POPULATION -	1 Mile	3 Miles	5 MILES
2017 Population - Current Year Estimate 2022 Population - Five Year Projection 2010 Population - Census 2000 Population - Census	5,721 5,930 5,283 5,361	114,692 120,443 107,688 102,559	498,554 521,704 470,963 441,445
2010-2017 Annual Population Growth Rate 2017-2022 Annual Population Growth Rate	1.10% 0.72%	0.87% 0.98%	0.79% 0.91%
(HA)- HOUSEHOLDS			
2017 Households - Current Year Estimate 2022 Households - Five Year Projection 2010 Households - Census 2000 Households - Census 2010-2017 Annual Household Growth Rate	1,219 1,255 1,110 1,488 1.30%	40,809 42,748 38,640 36,624 0.76% 0.93%	166,918 174,146 158,825 148,308 0.69%
2017-2022 Annual Household Growth Rate 2017 Average Household Size	0.58%	2.74	0.85% 2.95
() HOUSEHOLD INCOME	0.02	2.17	2.35
2017 Average Household Income 2022 Average Household Income 2017 Median Household Income 2022 Median Household Income 2017 Per Capita Income 2022 Per Capita Income	\$87,253 \$98,474 \$57,960 \$65,305 \$25,070 \$27,837	\$56,455 \$64,914 \$37,085 \$41,783 \$20,653 \$23,581	\$58,256 \$67,705 \$38,950 \$44,801 \$19,877 \$22,963
(A)- HOUSING UNITS			
2017 Housing Units 2017 Vacant Housing Units 2017 Occupied Housing Units 2017 Owner Occupied Housing Units 2017 Renter Occupied Housing Units	1,345 126 9.4% 1,220 90.7% 649 48.3% 571 42.5%	43,0242,2155.1%40,80994.9%15,69136.5%25,11858.4%	177,868 10,950 6.2% 166,918 93.8% 77,250 43.4% 89,668 50.4%
education			
2017 Population 25 and Over HS and Associates Degrees Bachelor's Degree or Higher	4,092 2,433 59.5% 804 19.6%	84,519 45,914 54.3% 19,067 22.6%	366,840 195,893 53.4% 83,711 22.8%
PLACE OF WORK			
2017 Businesses 2017 Employees	2,964 31,999	14,557 162,054	30,749 331,487







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