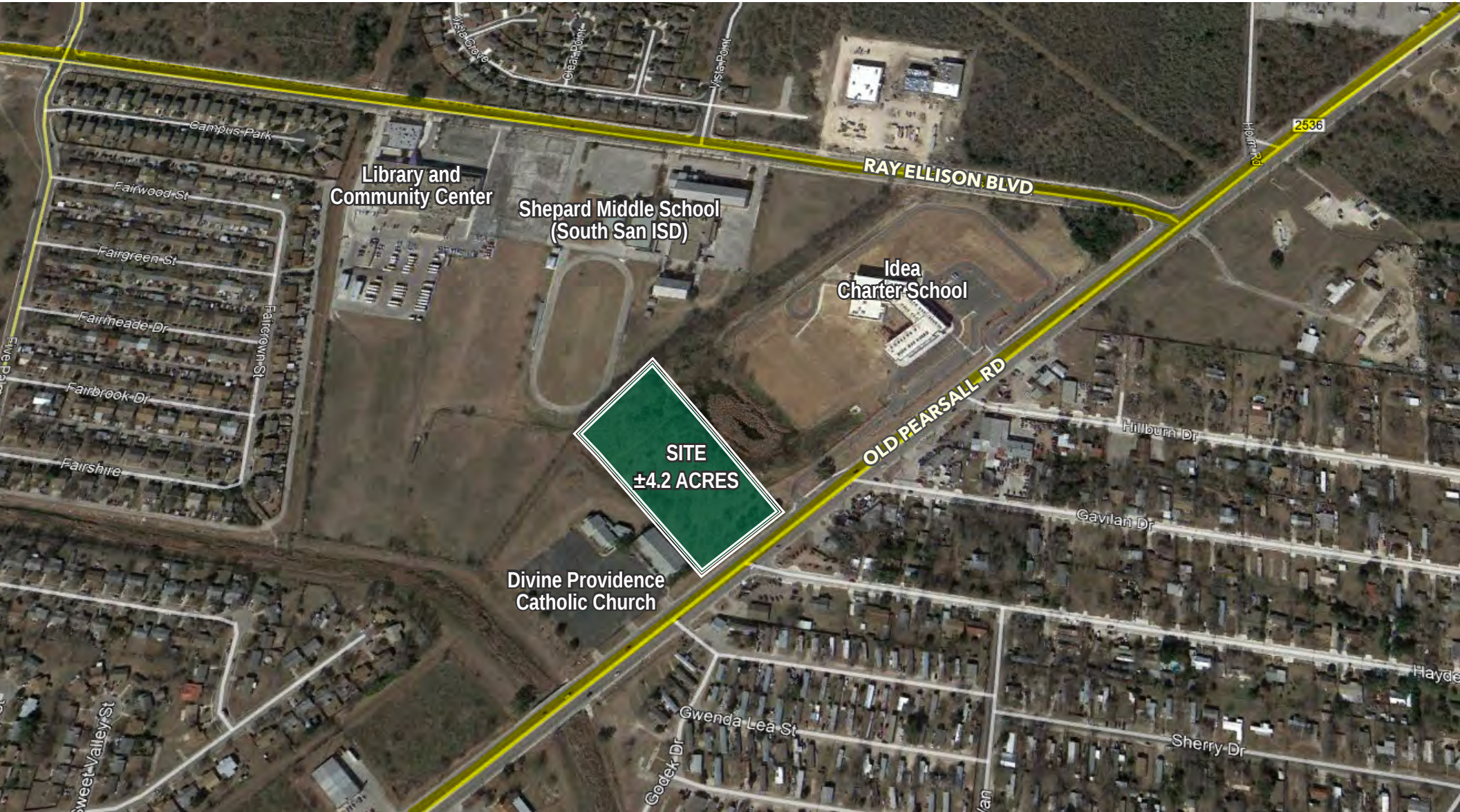




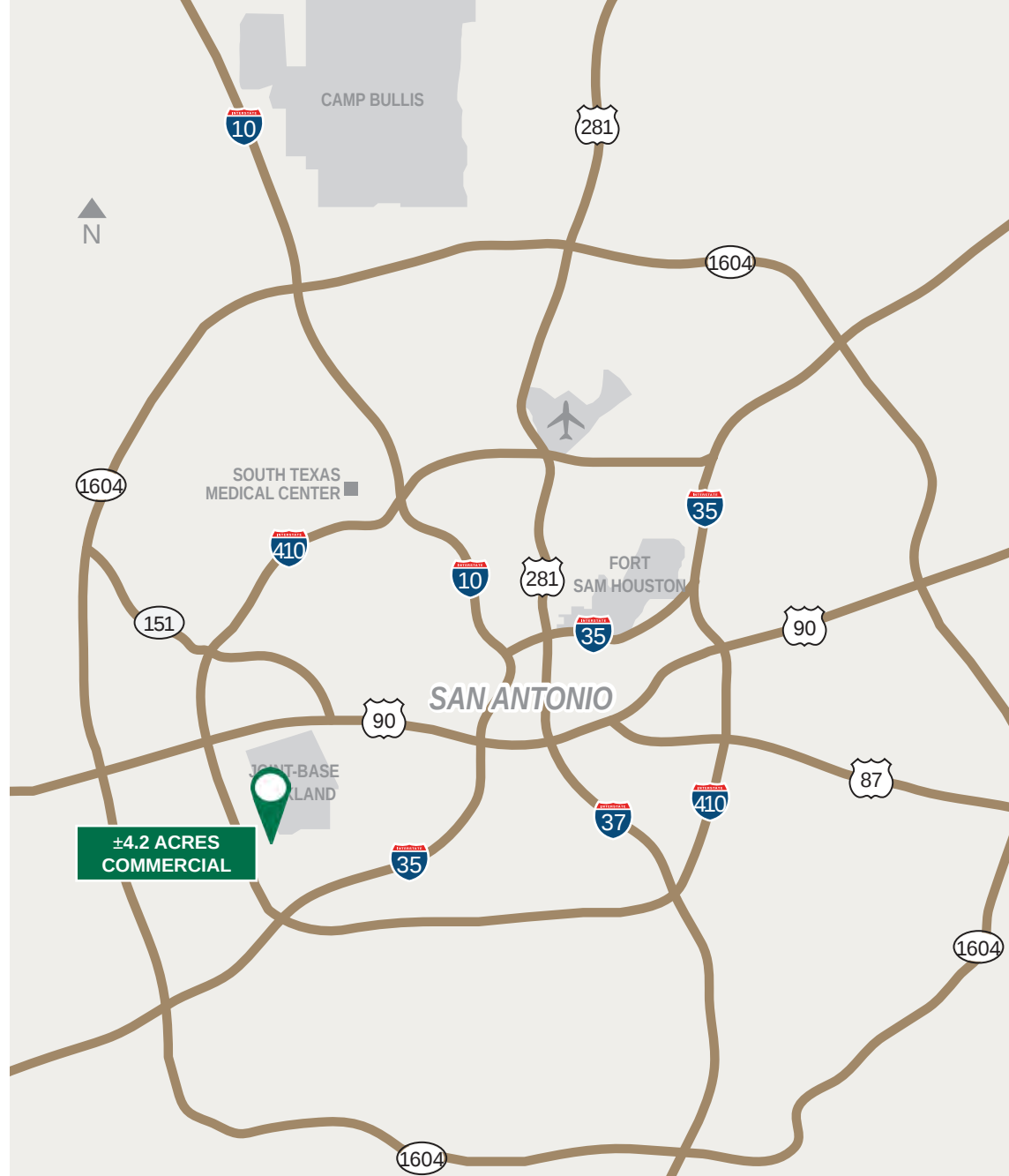
**±4.2 ACRES - COMMERCIAL LAND :: FOR SALE**  
Old Pearsall Road, San Antonio, TX 78242

## OVERVIEW / LOCATION MAP

|                 |                                                             |
|-----------------|-------------------------------------------------------------|
| Address:        | 5600 Block of Old Pearsall Road<br>San Antonio, Texas 78242 |
| Size:           | ±4.2 acres                                                  |
| Utilities:      | Available to site*                                          |
| Zoning:         | C3 and C2                                                   |
| Potential Uses: | All commercial uses, potential multi-family                 |
| Frontage:       | ±330 feet of frontage on Old Pearsall Rd.                   |
| Pricing:        | \$2.50 psf                                                  |

- Strategically located between JB Lackland, Port San Antonio, Famsa, Schlumberger, Union Pacific Intermodel and Toyota
- Dynamic growth area
- Zoned for retail/commercial use

\*Prospective buyers should retain an independent engineer to verify the location, accessibility and capacity of all utilities.



9311 San Pedro Ave, Suite 850  
San Antonio, Texas 78216  
210 366-2222  
www.endurasa.com

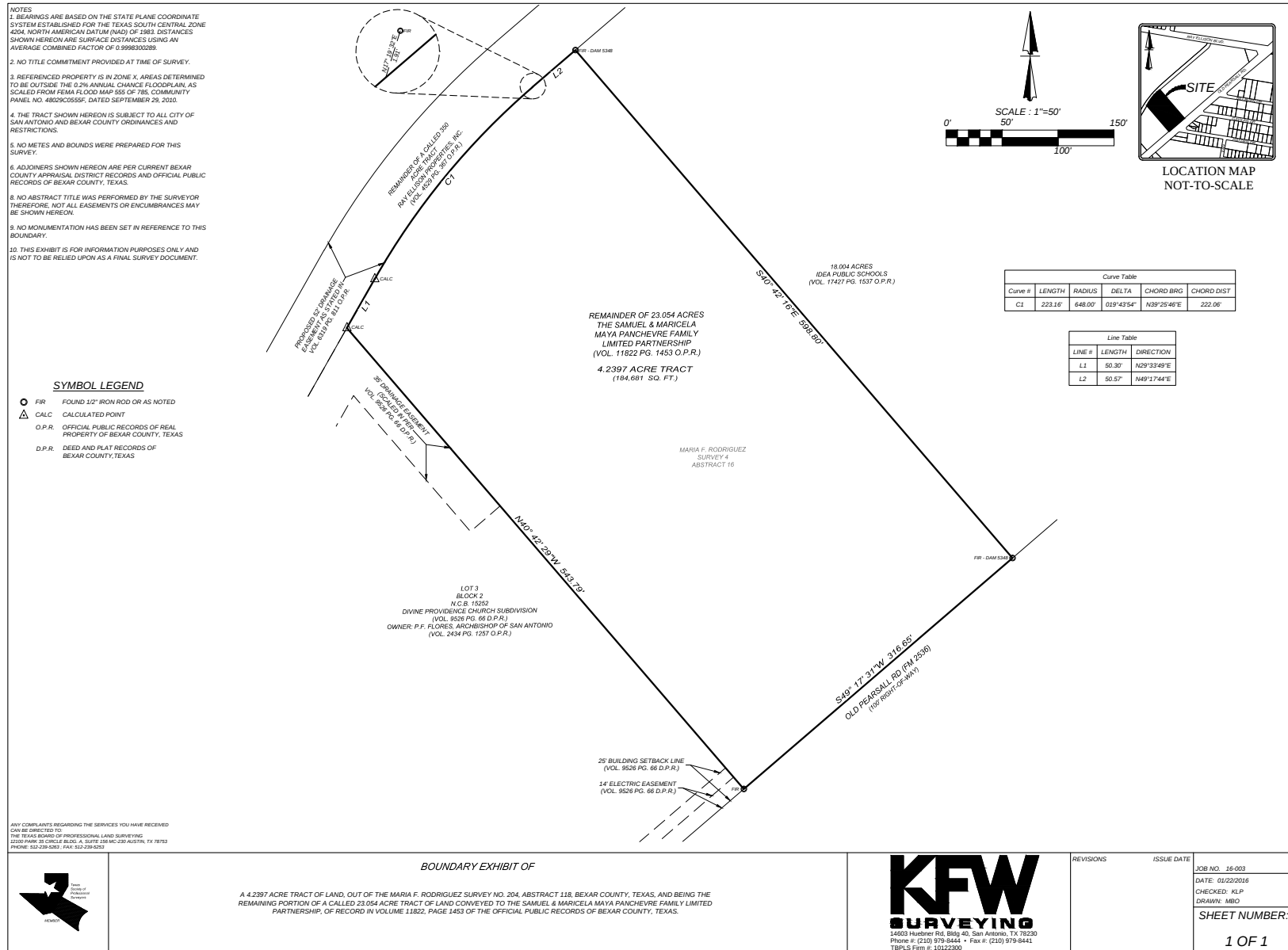
KIT CORBIN  
210.918.6390 direct  
210.218.0949 mobile  
kcorbin@endurasa.com

# FOR SALE

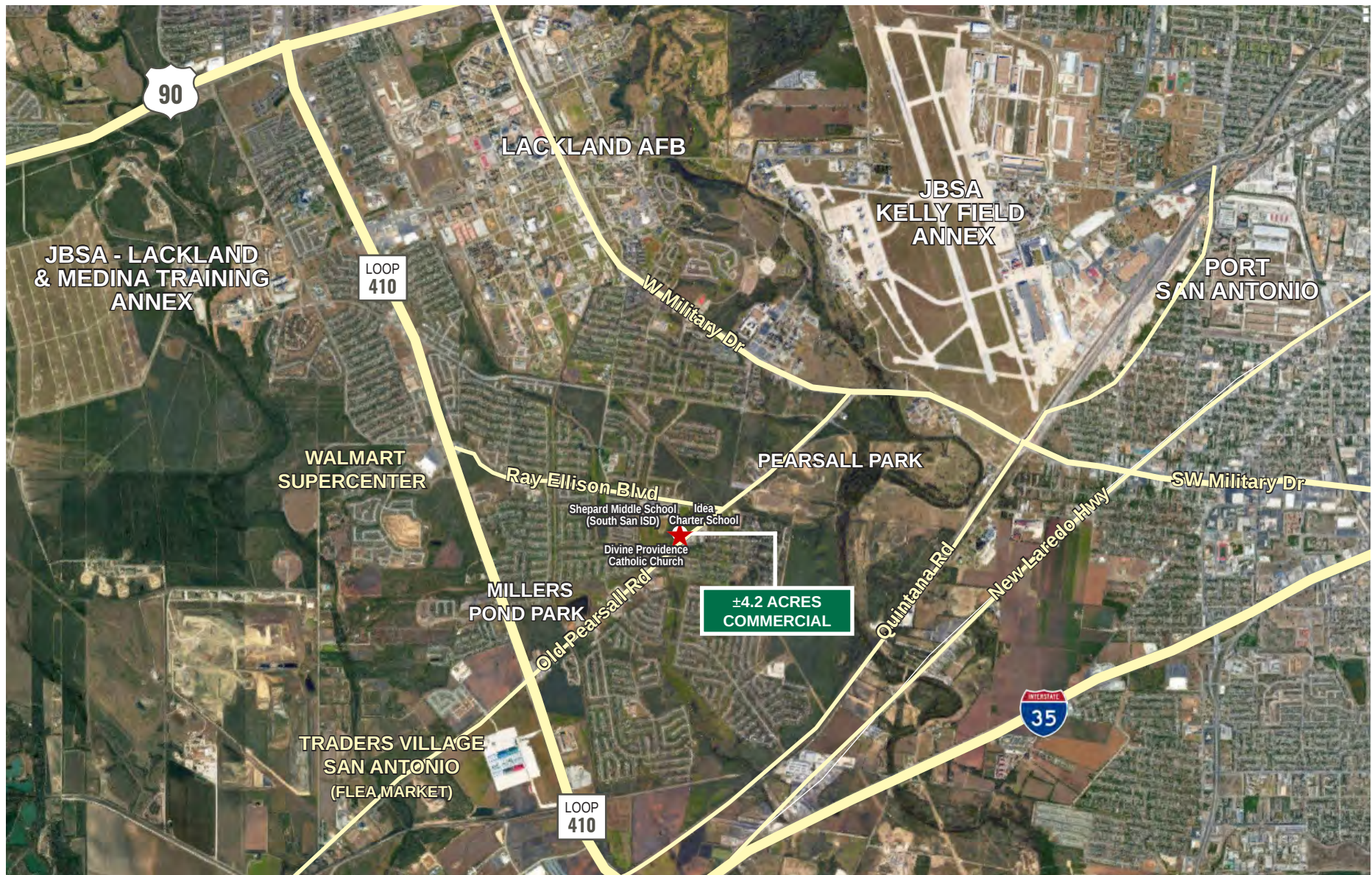
The information contained herein is believed to be accurate but is not warranted, as the information may change or be updated without notice. Seller or Landlord makes no representation as to the environmental condition of the property and recommends purchaser's or tenant's independent investigation.

9.15.18

# ±4.2 ACRES OLD PEARSALL RD - COMMERCIAL LAND / PLAT



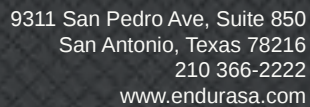
## ±4.2 ACRES OLD PEARSALL RD - COMMERCIAL LAND / AERIAL VIEW



±4.2 ACRES COMMERCIAL

SITE

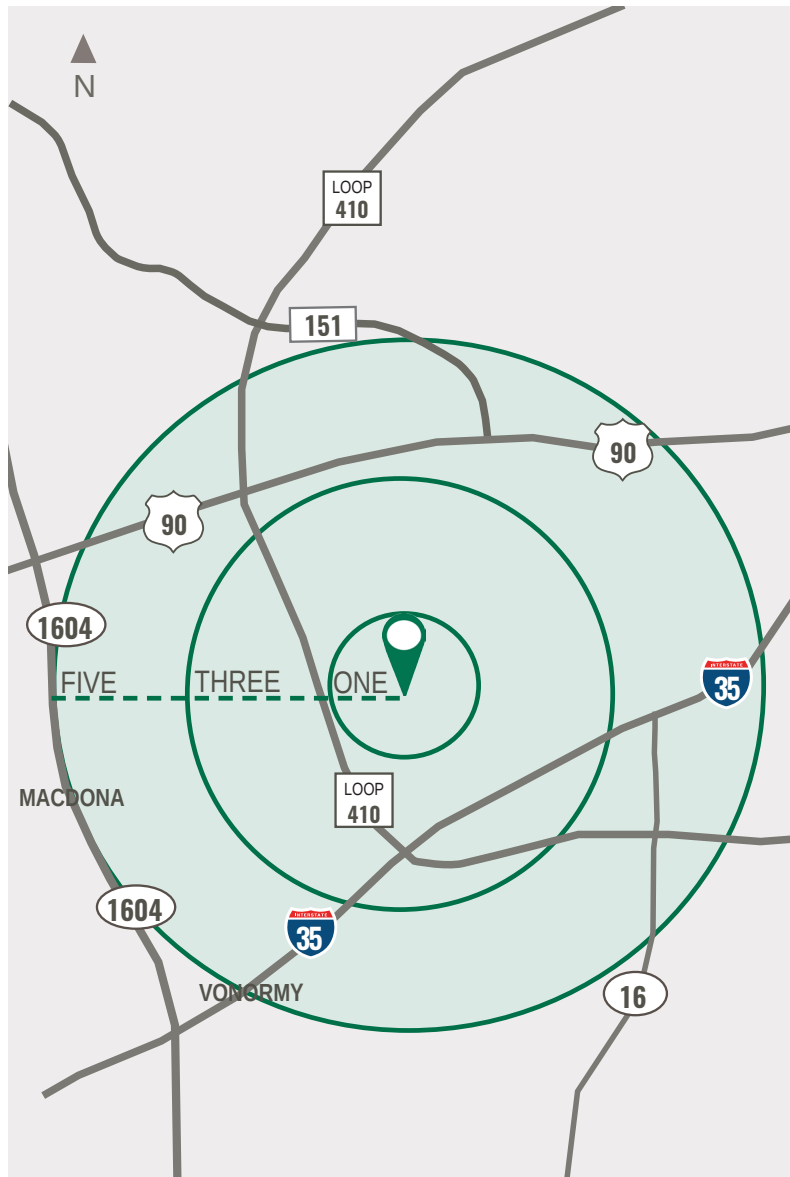
JOINT BASE LACKLAND SAN ANTONIO



# FOR SALE

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## ±4.2 ACRES OLD PEARSALL RD - COMMERCIAL LAND / DEMOGRAPHICS



|                                  | 1 Mile    | 3 Mile   | 5 Mile   |
|----------------------------------|-----------|----------|----------|
| <b>Population</b>                |           |          |          |
| 2018 Total Population:           | 15,331    | 63,911   | 154,091  |
| 2023 Population:                 | 16,567    | 68,949   | 166,720  |
| Population Growth 2018-2023:     | 8.06%     | 7.88%    | 8.20%    |
| Average Age:                     | 32.3      | 30.9     | 33.0     |
| <b>Households</b>                |           |          |          |
| 2018 Total Households:           | 4,187     | 15,343   | 42,928   |
| Household Growth 2018-2023:      | 7.79%     | 8.34%    | 8.15%    |
| Median Household Income:         | \$38,056  | \$40,121 | \$38,585 |
| Average Household Size:          | 3.6       | 3.50     | 3.30     |
| 2017 Average Household Vehicles: | 2.0       | 2.0      | 2.0      |
| <b>Housing</b>                   |           |          |          |
| Median Home Value:               | \$59,777  | \$70,180 | \$67,928 |
| Median Year Built:               | 1976      | 1977     | 1974     |
| <b>Daytime Employment</b>        |           |          |          |
| Total Businesses:                | 91        | 593      | 2,956    |
| Total Employees:                 | 872       | 9,042    | 40,565   |
| <b>Vehicle Traffic</b>           |           |          |          |
| Old Pearsall Road & Sherry:      | 8,037 vpd |          |          |

Source: COSTAR



# Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015

## TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

## A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - o that the owner will accept a price less than the written asking price;
  - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

## TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

|                                                                                                         |                       |                                 |                         |
|---------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|-------------------------|
| Endura Advisory Group, GP, LLC<br>Licensed Broker /Broker Firm Name or<br>Primary Assumed Business Name | 581037<br>License No. | jlundblad@endurasa.com<br>Email | (210) 366-2222<br>Phone |
| James G. Lundblad<br>Designated Broker of Firm                                                          | 337803<br>License No. | jlundblad@endurasa.com<br>Email | (210) 366-2222<br>Phone |
| James G. Lundblad<br>Licensed Supervisor of Sales Agent/<br>Associate                                   | 337803<br>License No. | jlundblad@endurasa.com<br>Email | (210) 366-2222<br>Phone |
| Kit Corbin<br>Sales Agent/Associate's Name                                                              | 223197<br>License No. | kcorbin@endurasa.com<br>Email   | (210) 366-2222<br>Phone |

\_\_\_\_\_  
Buyer/Tenant/Seller/Landlord Initials

\_\_\_\_\_  
Date