

OFFERING MEMORANDUM

CBRE

Capital Markets | Net Lease Properties



HOBBY LOBBY

1995 WEST 49TH STREET, HIALEAH, FL

ACTUAL PROPERTY

EXCLUSIVELY MARKETED BY

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1

INVESTMENT SUMMARY

Investment Highlights
Property Description

2

PROPERTY DESCRIPTION

Property Photos
Aerial Photos
Site Plan

9

AREA OVERVIEW

Market Overview
Local & Regional Maps
Drive=Time Map

14

TENANT SUMMARY

Tenant Description

HOBBY LOBBY



CBRE pleased to present this rare net leased Hobby Lobby single tenant investment property prominently located at the entrance to the West 49th Street retail corridor at the intersection of West 49th Street and the Palmetto Expressway (SR 826) in Hialeah, FL. This 43,928 square-foot new construction building has a 15-year corporate lease guaranteed by Hobby Lobby Stores, Inc., a national arts and crafts retailer with over 700 locations. Hobby Lobby is an internationally recognized brand with a very strong corporate structure and over \$3.6 billion in gross sales worldwide and ranked as the 106th largest private company in the United States by Forbes.

The West 49th Street retail corridor consists of a 1.85-mile stretch from the Palmetto Expressway east to Red Road and is home to practically all of the top national retailers and restaurants – Home Depot, Bed Bath & Beyond, H&M, Staples, Marshalls, Red Lobster, Chili's, Fuddruggers, Walgreens, CVS, Verizon, SunTrust, Macy's, Aldo, Express, Victoria's Secret, L.A. Fitness, Ross Dress For Less, Chipotle, Toys "R" Us, Burlington Coat Factory, Walmart Neighborhood Market, Old Navy, Men's Warehouse, Denny's, David's Bridal, Party City, Krispy Kreme, Hooters, Rooms-To-Go, Michael's, Olive Garden, Pet Supermarket, BB&T JCPenney, Marshalls and TJ Maxx.

The building was constructed in 2016 and sits on 3.34 acres of land and benefits from the easy access to the neighboring upper income communities of Doral, Palm Springs North and Miami Lakes via the Palmetto Expressway and Miami Springs via Okeechobee Road. The Hobby Lobby building is an outparcel to the Westland Mall, one of the busiest and most heavily shopped destinations on the West 49th Street retail corridor with annual sales of \$600 per square foot.

investment summary

PRICE:	\$15,200,000
ANNUAL RENT:	\$790,704*
CAP RATE:	5.2%
TENANT:	Hobby Lobby
RENTAL INCREASES:	\$.50 per Square Foot at Years 6 & 11 and at each renewal option period
INITIAL LEASE TERM:	15 years
OPTIONS:	Three 5-Year Options
RENT COMMENCEMENT:	3/28/2016
LANDLORD OBLIGATIONS:	Roof & Structure - 15-year roof warranty in place
EXISTING FINANCING:	Can be delivered free and clear or the existing debt may be assumed. 3.7% interest, 25-year amortization, 1-year at interest only.
BUILDING SIZE:	43,928 SF
LAND SIZE:	3.34 Acres (145,534 SF)
PARKING SPACES:	239 Spaces (5.43/1,000 SF)
YEAR BUILT:	2016

investment highlights

- Prominent high-profile location at the intersection of the Palmetto Expressway and West 49th Street – combined average daily traffic of over 261,000 vehicles
- Located in one of the cities with the highest population density in Florida – over 200,000 within 3 miles and over 600,000 within a 15-minute drive-time of the property
- Excellent access to the neighboring upper income communities of Doral, Palm Springs North and Miami Lakes via the Palmetto Expressway and Miami Springs via Okeechobee Road
- Brand new 15 year corporate guaranteed Hobby Lobby net lease with minimal landlord responsibilities
- Constructed in 2016, concrete tilt-wall construction with a 15-year roof warranty
- 239 parking spaces, 5.43 spaces per 1,000 square-feet
- Florida has no state income tax

* Tenant is responsible for 50% of base rent for Years 1 & 2. Full rent payments commence on 3/28/2018. A rent credit will be provided at closing.

property description

LOCATION

1995 West 49th Street
Hialeah, FL 33012

SITE

The subject is located on an outparcel to Westland Mall on the northeast corner of W. 49th Street and W. 20th Avenue along the Palmetto Expressway.

BUILDING AREA

The subject consists of one (1) retail building totaling approximately 43,928 SF of net rentable area.

LAND AREA

The Property consists of two (2) parcels (Folios: 04-3002-005-0015 & 04-3002-005-0016) totaling approximately 3.34 acres or 145,534 SF of land area.

TRAFFIC COUNTS

Palmetto Expressway	±210,000 AADT
W. 49th Street	±51,000 AADT

PARKING

The Property provides 239 parking stalls which equates to 5.43:1,000 SF parking ratio.





DAVID'S
IDEAL
babe & kids

Miami

Miami International Airport

Okeechobee Rd

LOWE'S

TARGET

Arby's

McDonald's

Advance
Auto Parts

SKECHERS

FLOOR & DECOR

SAIFITNESS

BEST BUY

hhgregg

growing company

WALMART
SUPERCENTER

Florida
National University

citrus

EL DORADO
FURNITURE

Palmetto Expwy (210,000 AADT)

HOBBY LOBBY
Super Savings, Super Selection!

enterprise

Shell

GOODYEAR

Holiday Inn
HOTELS + RESORTS

Westland Mall

GUESS JCPenney sears ★ macy's
FOREVER 21 KAY Payless ZALES EXPRESS
ALDO VICTORIA'S SECRET NEW YORK & COMPANY
SUBWAY AÉROPOSTALE charlotte russe CHAMPS THE CHILDREN'S PLACE Finish Line
H&M McDonald's Bath & Body Works chil's FLOOR & DECOR foot Locker POLO RALPH LAUREN

THE HOME
DEPOT

Marshall's

BED BATH &
BEYOND

STAPLES

Walgreens

ALDI

Payless

BANK

Pollo Tropical

Wendy's

SUNTRUST

Red Lobster

Miami Dade
College

BANK

Sabadell
United Bank

W. 49th St (51,000 AADT)

Ford
Gus Machado

Olive
Garden

LONGHORN

PAPA JOHN'S

PET SUPERMARKET

BB&T

CVS
pharmacy

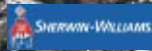
Firestone

Arroyo Arroyo

Westland Mall



Office DEPOT



CITY

HOBBY LOBBY
Super Savings, Super Selection!



MATER ACADEMY
CHARTER SCHOOL



LARKIN
HOSPITAL

PET SUPERMARKET

CVS
pharmacy

BB&T

Sabadell
United Bank



W 49th St (51,000 AADT)



SUNTRUST



BANK

RAMADA
WORLDWIDE

Palmetto Expwy (210,000 AADT)



BANK

Pollo Tropical



STAPLES

Marshall's
BED BATH &
BEYOND



EL DORADO
FURNITURE



Okeechobee Rd (70,000 AADT)



MATER ACADEMY
CHARTER SCHOOL



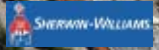
Palmetto Expwy (210,000 AADT)



W. 49th St (51,000 AADT)



BANK



Westland Mall

GUESS	JCPenney	sears	★ macy's
FOREVER 21	KAY JEWELRY	Payless	ZALES EXPRESS
ALDO	VICTORIA'S SECRET	NEW YORK & COMPANY	
SUBWAY	charlotte russe	CHAMPS SPORTS	THE CHILDREN'S PLACE
AÉROPOSTALE	chili's	WE KNOW GAME.	Finish Line
H&M	McDonald's	Bath & Body Works	Foot Locker
			POLO RALPH LAUREN



McDonald's
Arby's
Advance Auto Parts
SKECHERS

LOWE'S
TARGET

Applebee's
Neighborhood Grill & Bar

LA FITNESS
BEST BUY

Doral

WALMART
SUPERCENTER

KFC

BURGER KING

BJ's
WHOLESALE CLUB

Okeechobee Rd

Palmetto Expwy
(210,000 AADT)

FLOOR DECOR
CHUCK E. CHEESE'S
hhgregg
SPORTS AUTHORITY

citrus

Florida National University

EL DORADO
FURNITURE

Miami Dade College

Red Lobster

SUNTRUST

RAMADA
WORLDWIDE

BANK

enterprise
Rental Car

SHELL

GOODYEAR

meineke
car care center

W. 49th St (51,000 AADT)

Sabadell
United Bank
S^B

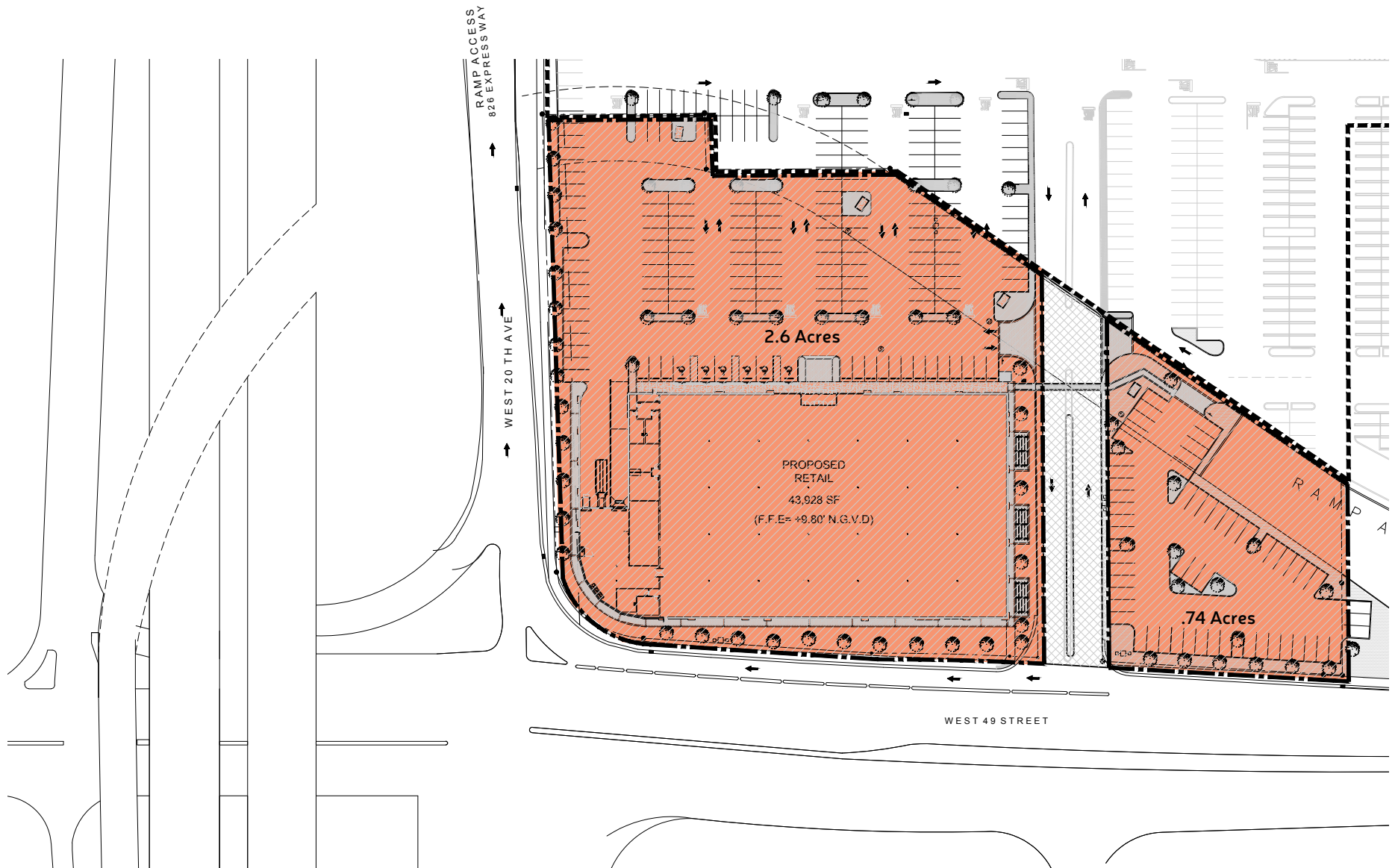
HOBBY LOBBY
Super Savings, Super Selection!

Holiday Inn
HOTELS & RESORTS

MATER ACADEMY
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H&M McDonald's Bath & Body Works chil's FUDRUCKER'S foot Locker POLO RALPH LAUREN



2016 Miami Market Statistics

RENTS CONTINUE TO RISE AS VACANCY REACHES A NEW LOW

Direct Vacancy
2.8%

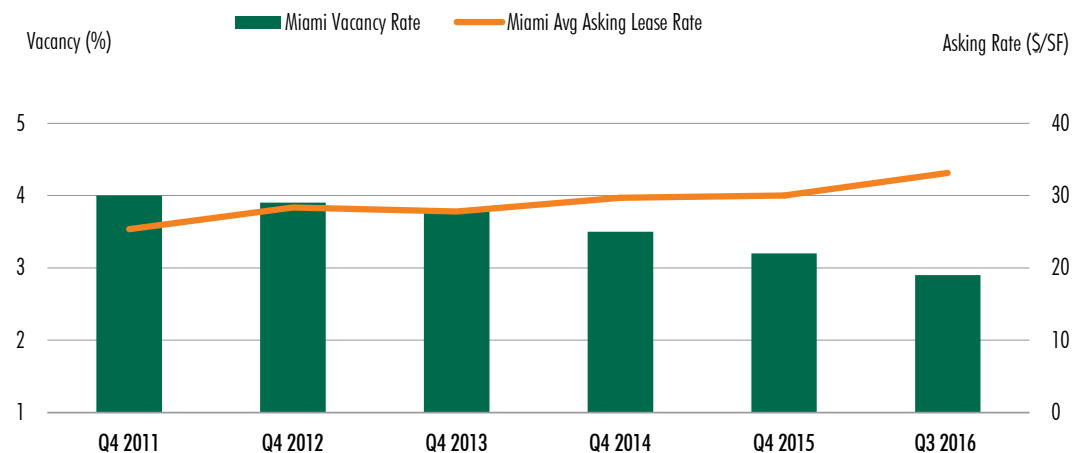
Lease Rate
\$33.10 PSF

Net Absorption
296,000 SF

Under Construction
2.4 MSF

*Arrows indicate year-over-year change

Total Vacancy vs. Average Direct Asking Lease Rate (NNN)



In Q3 2016, approximately 95,455 sq. ft. of retail space was delivered to the Miami area. Vacancy declined to 2.8%, a reduction of 20 basis points (bps) quarter-over-quarter. There are at least 51 properties under construction, expected to create more than 2.4 million sq. ft. of new retail space in Miami-Dade upon completion.

In all, there were 74 transactions totaling \$560 million in sales volume of 1.6 million sq. ft. in Q3 2016. The largest was the 667,757 sq. ft. sale of The Palm at Town & Country for \$285 million to Weingarten Realty Investors from TIAA Global Asset Management. The center has a prominent location anchored by major retailers such as Publix, Marshalls and Dick's Sporting Goods.

Source: CBRE Research, Q3 2016

Hialeah, FL

The City of Hialeah is the sixth largest municipality in Florida, serving over 224,000 residents living in approximately 20-square miles.

Hialeah sits in the heart of northwest Dade, and has access to every major thoroughfare (I-75, Palmetto Expressway, Florida Turnpike, US 27 (Okeechobee Road). Hialeah borders Opa-Locka, Miami and Miami Lakes and provides direct business access to both Opa-Locka Airport and Miami International Airport. Hialeah is served by the Miami Metrorail and Tri-Rail/Metrorail Transfer stations.

Hialeah is one of the largest areas for employment and economic development in Miami Dade County and the City of Hialeah is one of its largest employers. A myriad of mom and pop stores which productively compete against national retail and restaurant chains and franchises drive Hialeah's economy with many types of opportunities for employment from professional to service industry jobs. **Hialeah's West 49th Street retail corridor is lined with Starbucks, Fuddrucker's, Chili's, Longhorn Steakhouse, Olive Garden, Palm Springs Mile and Westland Mall, staples for local shopping enthusiasts. Most of the city's chain-based restaurants and businesses are some of the top grossing stores in the nation.**

Hialeah, incorporated in 1925, has a long and proud history. One of the city's most important and nationally well-known historic sites is the Hialeah Park Racetrack, built in 1925. Hialeah Park is an important part of Hialeah's future as well. The park is currently undergoing a multi-staged full restoration. Exciting plans call for the construction of an entertainment complex to include a hotel, restaurants, casinos, stores and a theater. Just as Hialeah's past is an important part of its future, so is a new, recently annexed three square mile area, "Hialeah Heights," to be developed soon into a beautiful residential and commercial area in the northwest part of the City.

Hialeah is a dynamic, family oriented community marked by cultural heritage and traditions. The Hialeah community is a unique blend of nationalities and cultures, whose residents are proud of its ethnicity and family friendly neighborhoods. The City of Hialeah is an extraordinary place to live, work and play.

Source: City of Hialeah, Florida

DRIVE-TIME DEMOGRAPHICS:

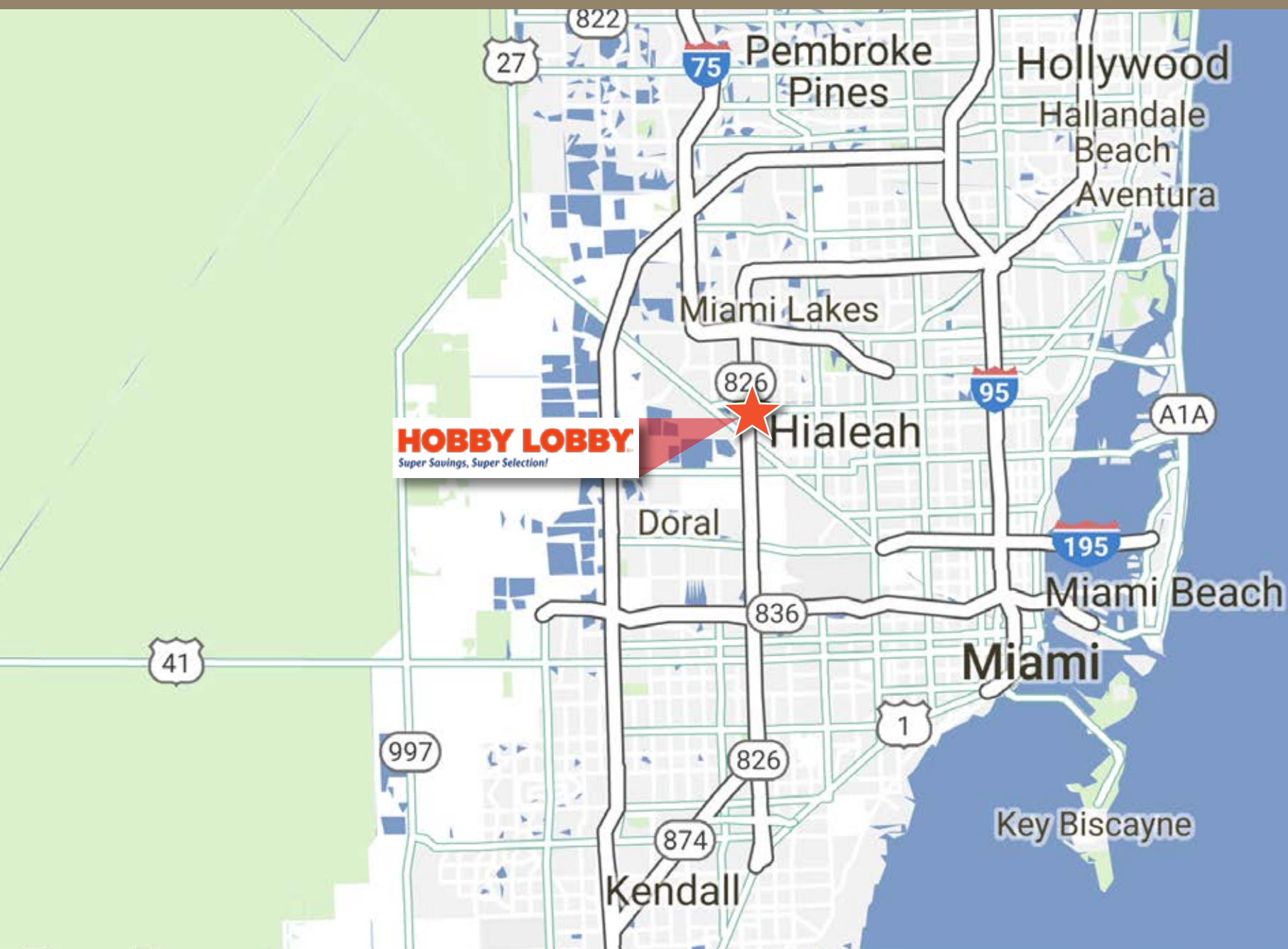
	5 Minutes	10 Minutes	15 Minutes
2016 Population	54,999	235,154	608,840
2021 Population	56,857	245,919	637,038
% Pop Change: 2010 to 2016	0.16%	0.53%	0.61%
% Pop Change: 2016 to 2021	0.67%	0.90%	0.91%
Average Household Size	2.89	3.06	3.13
2016 Avg. Household Income	\$40,975	\$52,135	\$58,256
Daytime Population	43,721	200,061	405,155

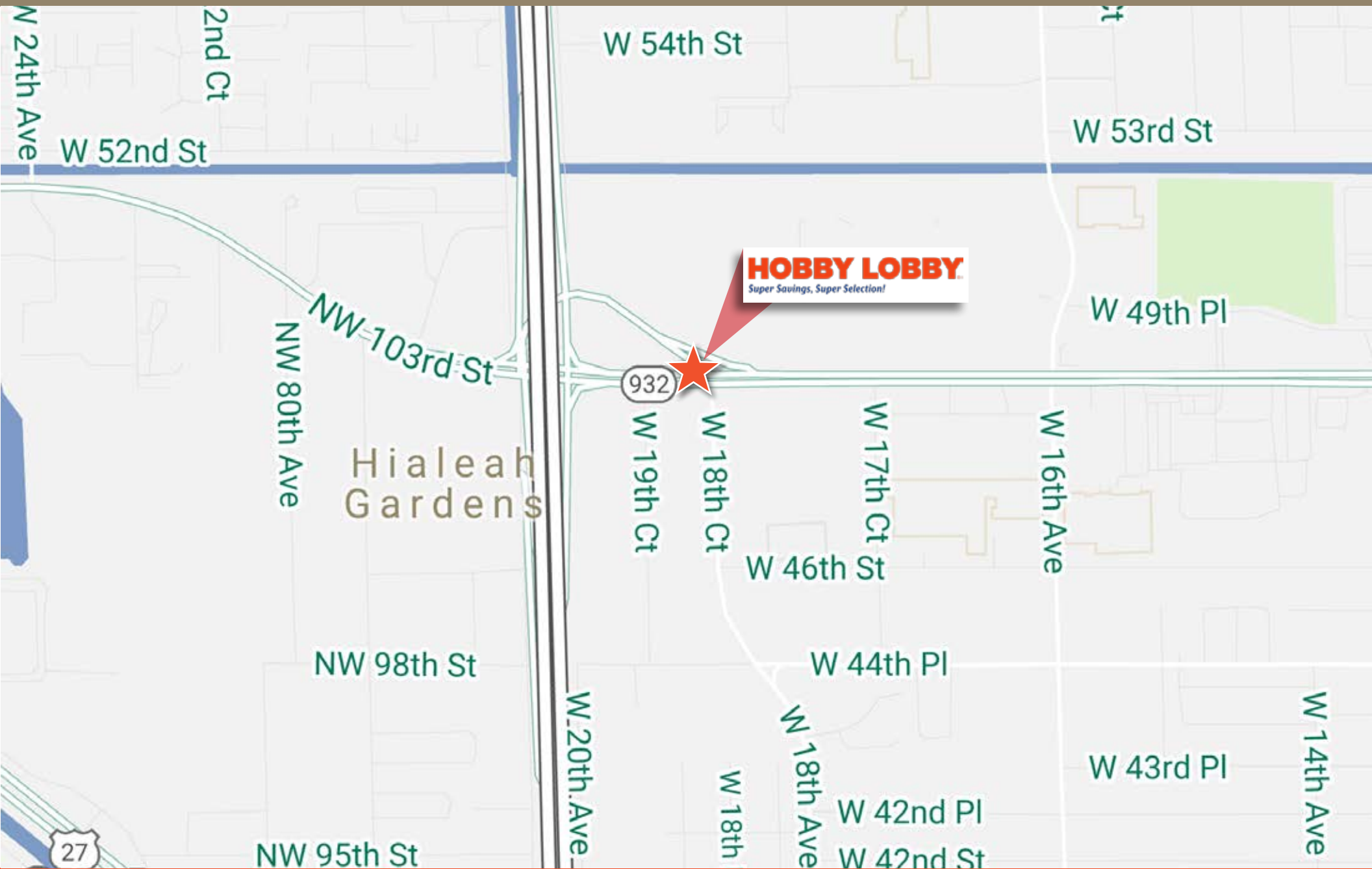
- *Hialeah has the 4th highest population density of cities in Florida*
- *The City of Hialeah recently approved the development of two transit-oriented districts aimed at promoting compact, mixed-use projects within walking distance of high-capacity rapid transit*

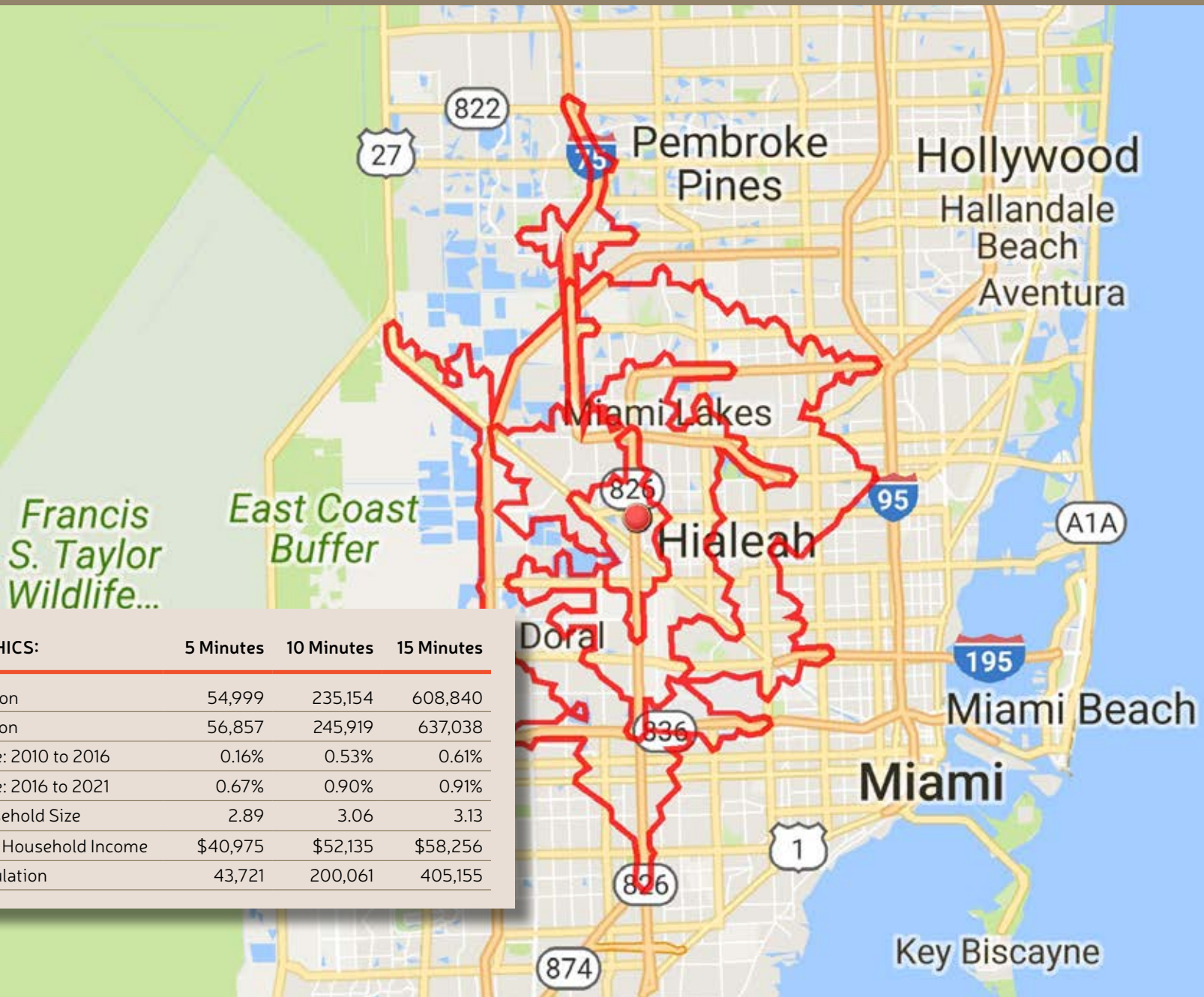
MAJOR EMPLOYERS

LOCAL EMPLOYEES

Publix Super Markets	11,000
Baptist Health South Florida	10,826
University of Miami	9,874
American Airlines	9,000
Precision Response Corp	6,000
Bellsouth Corporation- Florida	5,500
Winn-Dixie Stores	4,833







DEMOGRAPHICS:	5 Minutes	10 Minutes	15 Minutes
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-
- **Founded in 1972**
 - **2015 Annual Sales of \$4 Billion**
 - **Headquartered in Oklahoma City**
 - **750 stores**
 - **32,000 employees**
 - **#106 on Forbes 2016 Ranking of America's Largest Private Companies**
-

HOBBY LOBBY

Super Savings, Super Selection!

Hobby Lobby Stores, Inc. owns and operates a chain of arts and craft stores in the United States. The company provides products under various categories that include home decor and frames, crafts and hobbies, scrapbook and paper crafts, fabric and sewing products, yarn and needle art products, beads and jewelry, baking and party supplies, floral and wedding supplies, wearable arts, seasonal and novelty products, and gift cards. It also sells products online. Hobby Lobby Stores, Inc. was founded in 1972 and is based in Oklahoma City, Oklahoma. Today, with more than 750 stores, Hobby Lobby is the largest privately owned arts-and-crafts retailer in the world with approximately 32,000 employees and operating in forty-seven states.

Hobby Lobby Plans for Continued Growth in 2017

Hobby Lobby is coming off another significant year after opening 56 new stores in 2016. With ambitious plans to open more locations in 2017, it promises to be another eventful year for the company.

As the world's largest privately owned arts and crafts retailer, Hobby Lobby continues to increase its retail footprint across the U.S. Plans are underway to open 60 new locations and hire 1,700 to 2,500 new employees in 2017.

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This Memorandum contains selected information pertaining to the Property and does not purport to be a representation of the state of affairs of the property or the owner of all Property (the "Owner"), to be all-inclusive or to contain all or part of the information are provided for general reference purposes only and are based on assumptions relating to the general economy, market conditions, competition and other factors being the control of the Owner and CBRE, Inc. Therefore, all projections, assumptions and other information provided and made herein are subject to material variation. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the Property will be made available to interested and qualified prospective purchasers. In this Memorandum, certain documents, including leases and other materials, are described in summary form. These summaries do not purport to be complete nor necessarily accurate descriptions of the full agreements referenced. Interested parties are expected to review all such summaries and other documents of whatever nature independently and not rely on the contents of this Memorandum in any manner. Neither the Owner or CBRE, Inc., nor any of their respectful directors, officers, Affiliates or representatives make an representation or warranty, expressed or implied, as to the accuracy or completeness of this Memorandum or any of its contents; and you are to rely solely on your investigations and inspections of the Property in evaluating a possible purchase of the real property.

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If after reviewing this Memorandum, you have no further interest in purchasing the Property, kindly return this Memorandum to CBRE, Inc.

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