

## FAMILY DOLLAR

225 GRAND VIEW DRIVE LANDER, WY 82520



136 East South Temple, Suite 805 | Salt Lake City, UT 84111 | Office 801.456.8800 | www.mtnwest.com

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## **FAMILY DOLLAR**

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#### **PRESENTED BY**



Mountain West Commercial Real Estate has been retained on an exclusive basis to market the property described as 225 Grand View Dr, Lander, WY 82520. Broker has been authorized by seller of the property to prepare and distribute the enclosed information for the purpose of soliciting offers to purchase from interested parties. More detailed financial, title and tenant lease information may be made available upon request following the mutual execution of a letter of intent or contract to purchase between the Seller and the prospective purchaser. You are invited to review this opportunity and make an offer to purchase based upon your analysis. If your offer results in the Seller choosing to open negotiations with you, you will be asked to provide financial references. The eventual purchaser will be chosen based upon an assessment of price, terms, ability to close the transaction and such other matters as the Seller deems appropriate.

The Material is intended solely for the purpose of soliciting expressions of interest from qualified investors for the acquisition of the Property. The Material is not to be copied and /or used for any other purpose or made available to any other person without the express written consent of Broker or Seller. The Material does not purport to be all-inclusive or to contain all of the information that a prospective buyer may require. The information contained in the material has been obtained from the Seller and other sources and has not been verified by the Seller or its affiliates, agents, representatives, employees, parents, subsidiaries, members, managers, partners, shareholders, directors, or officers, makes any representation or warranty regarding such pro forma. Purchaser must make its own investigation of the Property and any existing or available financing, and must independently confirm the accuracy of the projections contained in the pro forma.

Seller reserves the right, for any reason, to withdraw the Property from the Market. Seller has no obligation, express or implied, to accept any offer. Further, Seller has no obligation to sell the Property unless and until the Seller executes and delivers a signed agreement of purchase and sale on terms acceptable to the Seller, in its sole discretion. By submitting an offer, a purchaser will be deemed to have acknowledged the foregoing and agreed to release Seller and Broker from any liability with respect thereto.

Property walk-throughs are to be conducted by appointment only. Contact Broker for additional information.

## **EXECUTIVE SUMMARY**

PRICING				
PURCHASE PRICE	\$985,000			
NET OPERATING INCOME	\$78,993			
CAP RATE	8.02%			
LEASE INFORMATION				
TENANT TRADE NAME	Family Dollar			
LEASE GUARANTOR	Dollar Tree, Inc. (Corporate, BBB- S&P Credit)			
LEASE TYPE	NNN			
COMMENCEMENT	1/4/2005			
EXPIRATION	12/31/2022			
LEASE TERM	18 Years			
LEASE TERM REMAINING	3.5 Years			
RENTAL INCREASES	10% Every 5-Years			
EXTENSION OPTIONS	Two, 5-Year Options Remaining			
INVESTMENT SUMMARY	- INCOME & EXPENSES			
ANNUAL RENT	\$79,260.00			
NNN REIMBURSEMENTS	\$9,040.59			
EFFECTIVE GROSS INCOME	\$88,300.59			
TAXES, INSURANCE, CAM EXPENSES	\$(9,307.31)			
NET OPERATING INCOME	\$78,993.28			
PROPERTY IN				
PROPERTY ADDRESS	225 Grandview Drive, Lander, WY 82520			
GROSS LEASABLE AREA (SF)	9,775 SF			
LAND SIZE (AC)	0.65			
YEAR BUILT	2005			

**INVESTMENT HIGHLIGHTS** 

#### CORPORATELY GUARANTEED TRIPLE NET INVESTMENT

Family Dollar occupies this property on a NNN lease with minimal landlord responsibilities. The lease is corporately guaranteed by Family Dollar, who is owned by Dollar Tree, Inc. Dollar Tree is a publicly traded company (DLTR - NASDAQ) with over 22 Billion in annual revenue and a BBB-credit rating from S&P.

#### STRONG HISTORICAL OCCUPANCY

Family Dollar has occupied this property since it was built in 2005. They recently exercised their 2nd 5-Year option to renew. There are two, 5-year options remaining with 10% rent increases every 5 years.

#### **CLOSE TO NEARBY ATTRACTIONS**

The city of Lander is home to the Fremont County Pioneer Museum, the Museum of the American West, and the Lander Children's Museum. Lander is located only 10 minutes from Sinks Canyon State Park and Wind River Wild Horse Sanctuary.

#### AREA IS WELL KNOWN FOR ITS OUTDOOR RECREATION

Lander offers the peace and tranquility of a remote mountain town with enough excitement and adventure to keep you entertained for days. Epic rock climbing, hiking, backpacking, camping, fishing, and beautiful scenery are only minutes away from the city. Lander is home to the annual International Rock Climbers Festival, when thousands of accomplished rock climbers flock to this area.

#### FEW COMPETITORS IN THE AREA

The tranquility and charm that the small city provides also means that there are few big box competitors. Family Dollar offers a wide variety of food and home good items at affordable prices which make it a popular shopping location for families in the surrounding neighborhood.

LEASE OPTIONS & ESCALATIONS						
LEASE TERM	START	EXPIRATION	MONTHLY RENT	ANNUAL RENT	ANNUAL RENT/SF	% INCREASE
INITIAL TERM	1/4/2005	12/31/2012	\$5,458.67	\$65,504.04	\$6.70	
OPTION 1	1/1/2013	12/31/2017	\$6,004.50	\$72,054.00	\$7.37	10.00%
<b>OPTION 2</b>	1/1/2018	12/31/2022	\$6,605.00	\$79,260.00	\$8.11	10.00%
OPTION 3	1/1/2023	12/31/2027	\$7,265.50	\$87,186.00	\$8.92	10.00%
OPTION 4	1/1/2028	12/31/2032	\$7,992.00	\$95,904.00	\$9.81	10.00%

FAMILY DOLLAR

# PROPERTY FEATURES & LAND OVERVIEW



#### **PROPERTY DESCRIPTION**

#### Location:

East of the intersection of Highways 287 & 789 in Lander, WY.

#### Land Area:

Consists of 0.65 acres or 28,445 SF of land area.

#### **Building Area:**

The subject property consists of 1 retail building totaling approximately 9,775 SF of gross leasable area.

#### Parking:

20 Surface Spaces are available 2.04/1,000 SF parking ratio

#### Frontage & Access:

The subject property has 146 feet along Grandview Dr. There are two access points to the property along Grandview Dr.

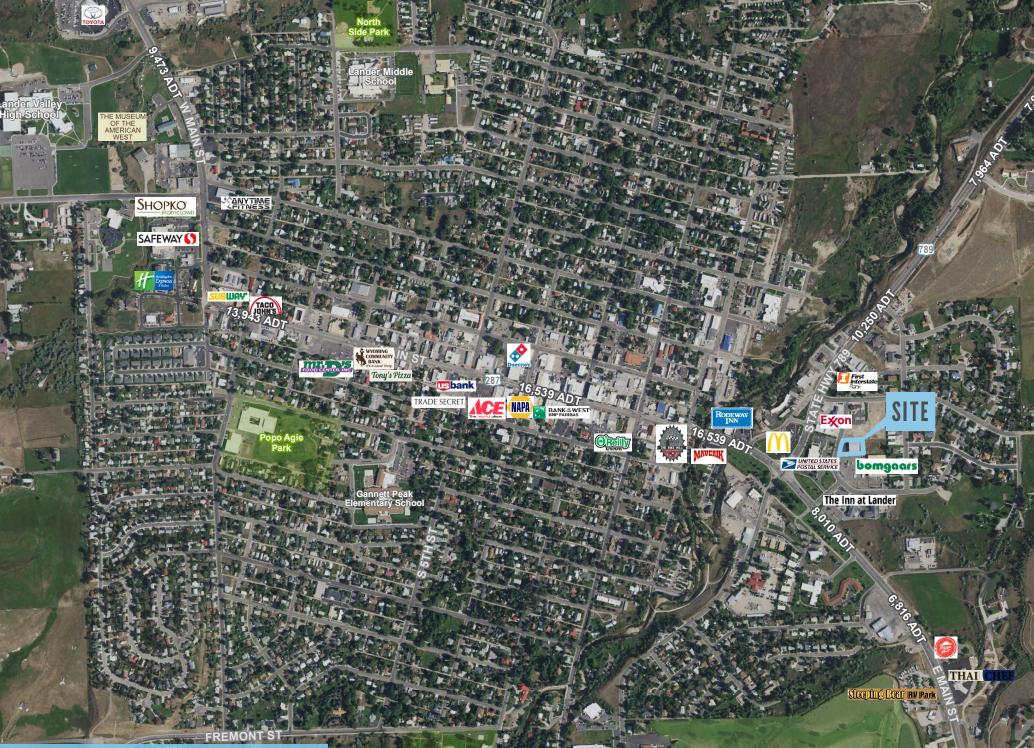
#### Traffic Counts 2016:

Highway 287 & Highway 789 18,260 AADT

**Year Built:** 2005

#### LAND OVERVIEW

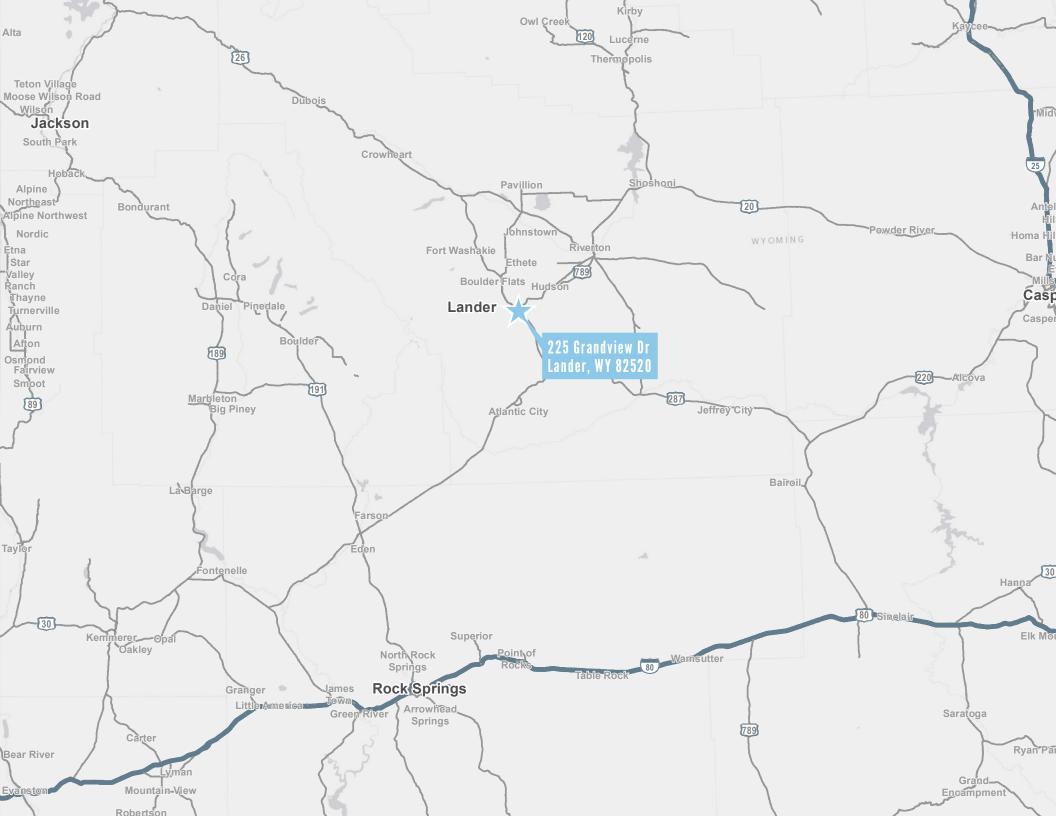
APN #	ADDRESS	ACRES	SF
33991722100100	225 Grand View Dr, Lander, WY 82520	0.65 acres	28,445 SF



### **AREA RETAIL**

Lander City Park Lander Golf and Country Club





## **TENANT PROFILE**



#### ABOUT FAMILY DOLLAR

In November 1959, Leon Levine opened the first Family Dollar store in Charlotte, North Carolina, and was on his way to becoming a retailing legend. Right from the start, he had a well-developed philosophy of what Family Dollar would be and how it would operate, a philosophy from which he and his management team have never strayed. The concept is a simple one, "the customers are the boss, and you need to keep them happy."

With a unique merchandising concept providing consumers with convenience and everyday low prices, Family Dollar was well positioned to move forward as one of the fastest growing retailers in the country. Family Dollar is a chain with 8,236 stores from Maine to California Their growth led to Dollar Tree purchasing Family Dollar as a wholly owned subsidiary in 2015.

#### **ABOUT DOLLAR TREE**

Dollar Tree opened in 1953 and is currently headquartered in Chesapeake, VA. It is the largest and most successful single-price-point retailer in North America, operating over 7,000 stores across 48 contiguous U.S. states and five Canadian provinces, supported by a solid and scalable logistics network.

Dollar Tree's common stock has been traded on the NASDAQ Stock Market since 1995. Dollar Tree revenue for the fiscal year ending April 30, 2019 was \$23.078B, a 2.52% increase year-over-year.



#### COMPANY FAMILY DOLLAR

PARENT COMPANY DOLLAR TREE, INC.

# OF LOCATIONS IN NORTH AMERICA 15,000+

HEADQUARTERS CHARLOTTE, NORTH CAROLINA

YEAR FOUNDED



## DEMOGRAPHICS

#### POPULATION





#### **HOUSEHOLDS & MEDIAN INCOME**

	1 MILE	3 MILES	5 MILES
	1,969	3,569	3,837
	2018 EST.	2018 EST.	2018 EST.
	HOUSEHOLDS	HOUSEHOLDS	HOUSEHOLDS
5	1 MILE	3 MILES	5 MILES
	<b>\$48,783</b>	<b>\$51,840</b>	<b>\$52,206</b>
	2018 EST.	2018 EST.	2018 EST.
	INCOME	INCOME	INCOME



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