

Store: 39892-0

Owner: Shabnam Kabiri

Coord: Michelle Marazita

DA: 534 -

Monthly Volume Information

Year	January	February	March	April	May	June	July	August	September	October	November	December	Average
2025	5,436 106	5,569 112	5,107 83	5,072 90									5,296 98
2024	5,115 74	4,978 76	6,162 90	5,636 85	5,311 92	5,463 89	5,304 83	5,625 85	6,070 105	6,934 124	5,955 105	4,764 87	5,610 91
2023	6,956 103	6,579 92	6,860 92	6,601 87	5,757 89	6,121 87	6,415 93	6,631 102	5,780 93	5,576 88	5,679 93	5,491 99	6,204 93
2022	6,747 111	7,159 109	7,467 109	7,550 113	6,483 84	7,032 99	6,873 94	6,514 89	6,208 89	6,341 86	6,092 89	5,563 86	6,669 96
2021	6,086 78	6,565 78	6,862 115	6,688 229	7,682 227	7,098 155	7,341 136	7,311 128	6,998 125	7,413 125	6,838 115	6,463 119	6,945 136

Weekly Key Indicators - Restaurant

Monthly Key Indicators - Restaurant

	15-Apr-25	08-Apr-25	01-Apr-25	25-Mar-25	18-Mar-25	Mar 2025	Feb 2025	Jan 2025	Dec 2024	Nov 2024	Oct 2024	Sep 2024	Aug 2024	Jul 2024	Jun 2024	May 2024	Apr 2024
AUV	4,717	5,474	5,026	5,774	4,804	5,107	5,569	5,436	4,764	5,955	6,934	6,070	5,625	5,304	5,463	5,311	5,636
Unit Sales	3,791	4,490	4,132	4,362	3,536	3,869	4,278	4,337	3,824	4,718	5,458	4,924	4,609	4,347	4,491	4,276	4,681
Cust Count	306	358	325	327	272	301	348	367	340	451	501	461	425	390	412	389	425
Cust Index	74	84	73	72	56	65	89	92	81	106	113	100	82	81	90	87	83
Unit Count	349	397	359	399	340	356	397	410	381	509	559	508	474	451	443	422	468
Unit Index	74	85	76	73	65	70	92	95	79	102	112	98	79	80	81	83	78
Catering	0	0	0	290	299	220	277	70	45	114	262	77	14	57		114	23
Drink Sales	399	467	376	586	463	508	479	497	416	587	614	573	541	484	492	451	433
Drink %	36	35	31	42	39	41	36	40	41	50	40	41	42	39	40	37	34
Misc Sales	527	517	518	536	507	510	534	531	479	535	600	497	462	417	480	471	499
Misc %	11	9	10	9	11	10	10	10	10	9	9	8	8	10	9	9	9
Avg Ticket	15.41	15.29	15.46	17.66	17.66	16.97	16.00	14.81	14.01	13.20	13.84	13.17	13.24	13.60	13.26	13.65	13.26
Factor	10.86	11.31	11.51	11.82	11.41	11.59	11.49	10.71	10.13	9.47	10.21	9.78	9.73	9.74	10.14	10.41	10.03
Productivity	6.0	7.4	6.4	6.0	5.3	5.5	6.4	6.9	6.4	5.5	6.3	6.5	6.4	5.2	5.4	5.2	5.4
COG Value	844	953	877	986	824	873	1,004	1,013	910	1,265	1,451	1,383	1,270	1,191	1,225	1,209	1,227
COG %	17.9	17.4	17.5	17.1	17.2	17.1	18.0	18.6	19.1	21.2	20.9	22.8	22.6	22.5	22.4	22.8	21.8
Basic Fixed	3,569	3,569	3,590	3,590	3,590	2,692	2,706	3,644	2,934	2,746	2,928	2,754	3,692	2,917	2,735	3,639	2,914

Weekly Key Indicators - DA

Monthly Key Indicators - DA

	15-Apr-25	08-Apr-25	01-Apr-25	25-Mar-25	18-Mar-25	Mar 2025	Feb 2025	Jan 2025	Dec 2024	Nov 2024	Oct 2024	Sep 2024	Aug 2024	Jul 2024	Jun 2024	May 2024	Apr 2024
AUV	11,101	10,856	10,300	11,055	10,128	10,590	10,186	9,519	8,822	9,979	10,370	10,564	10,796	10,953	11,016	11,075	11,288
Unit Sales	9,272	9,039	8,602	9,176	8,459	8,818	8,459	7,985	7,395	8,196	8,617	8,753	8,924	9,050	9,125	9,169	9,328
Cust Count	734	717	712	768	707	735	681	630	578	685	706	713	707	696	704	714	730
Cust Index	99	102	98	102	90	96	96	93	86	98	92	93	89	86	90	90	89
Unit Count	923	912	873	929	847	887	826	780	712	837	839	866	867	878	858	859	887
Unit Index	102	106	99	101	91	97	98	97	86	99	89	92	87	85	86	87	86
Catering	77	116	68	103	70	87	103	56	69	70	97	82	82	85	90	110	100
Drink %	39	38	37	39	37	38	38	36	35	44	36	38	39	39	37	35	35
Misc %	7	7	8	8	8	8	8	8	8	8	8	8	8	8	8	8	8
Avg. Ticket	15.12	15.14	14.47	14.40	14.33	14.41	14.96	15.11	15.26	14.57	14.69	14.82	15.27	15.74	15.65	15.51	15.46
Factor	10.15	10.04	9.95	9.99	10.07	10.03	10.35	10.30	10.45	9.82	10.39	10.19	10.37	10.38	10.74	10.79	10.62
Productivity	6.8	6.8	6.6	6.9	6.4	6.7	6.8	6.4	6.2	6.4	6.4	6.4	6.5	6.3	6.3	6.3	6.2
COG%	20.4	13.5	22.2	20.6	20.9	20.8	21.9	20.6	21.2	22.6	22.6	21.7	22.3	21.0	21.8	21.6	21.5

Unit Sales Information

Metrics	Unit Sales			
	15-Apr-25	08-Apr-25	01-Apr-25	25-Mar-25
Day				
WED	741.26	773.67	708.59	837.52
THU	662.62	841.46	591.38	885.62
FRI	486.87	514.49	659.72	636.30
SAT	298.59	465.22	335.26	320.05
SUN	221.91	323.52	203.03	238.21
MON	701.75	899.22	860.62	804.59
TUE	677.87	672.57	772.92	639.56

Year to Date Sales

YTD	2025
Total Sales	79,661
Unit Sales	62,348
Catering	2,269
Drink Sales	7,181
Misc Sales	7,864

Cash Card Use

Week
Loaded
Redeemed

Store: 39892-0

Owner: Shabnam Kabiri

Coord: Michelle Marazita

DA: 534 -

**Accounting Statement**

Week	15-Apr-25	08-Apr-25	01-Apr-25	25-Mar-25	18-Mar-25
<b>AD Balance</b>	212.25	240.32	226.15	259.83	216.20
<b>AD Payments</b>	240.32	226.15	259.83	216.20	210.68
<b>AD Fees</b>	212.25	246.32	226.15	259.83	216.20
<b>AD Invoices</b>	0.00	-6.00	0.00	0.00	0.00
<b>RY Balance</b>	453.03	875.67	410.02	461.11	388.48
<b>RY Payments</b>	875.67	410.02	461.11	388.48	453.68
<b>RY Fees</b>	377.34	437.91	402.04	461.92	384.35
<b>RY Invoices</b>	75.69	437.76	7.98	-0.81	4.13

**Invoice Detail**

Balance Type	Week	Invoice Comments	Invoice Amt
Royalty	18-Mar-25	Loyalty Fee w/e date: 2025-03-11	0.48
Royalty	18-Mar-25	Loyalty Fee w/e date: 2025-03-18	13.45
Royalty	18-Mar-25	Loyalty Reward Reimbursement w/e date: 2025-03-18	-5.56
Royalty	18-Mar-25	Loyalty Surprise Reward Reimbursement w/e date: 2025-03-18	-0.83
Royalty	18-Mar-25	SVS Franchisee Incentive credit 2024	-3.41
Royalty	25-Mar-25	Loyalty Fee w/e date: 2025-03-25	13.83
Royalty	25-Mar-25	Loyalty Reward Reimbursement w/e date: 2025-03-25	-11.74
Royalty	25-Mar-25	Loyalty Surprise Reward Reimbursement w/e date: 2025-03-25	-2.90
Royalty	01-Apr-25	Loyalty Fee w/e date: 2025-04-01	14.78
Royalty	01-Apr-25	Loyalty Reward Reimbursement w/e date: 2025-04-01	-6.80
Advertising	08-Apr-25	Credit due for 6.99 promotion	-6.00
Royalty	08-Apr-25	Insufficient Funds	410.02
Royalty	08-Apr-25	Loyalty Fee w/e date: 2025-04-08	16.39
Royalty	08-Apr-25	Loyalty Reward Reimbursement w/e date: 2025-04-08	-8.65
Royalty	08-Apr-25	No Good Fee	20.00
Royalty	15-Apr-25	Loyalty Fee w/e date: 2025-04-08	0.50
Royalty	15-Apr-25	Loyalty Fee w/e date: 2025-04-15	19.51
Royalty	15-Apr-25	Loyalty Reward Reimbursement w/e date: 2025-04-15	-13.60
Royalty	15-Apr-25	SVS Franchisee Incentive credit	-5.72
Royalty	15-Apr-25	Technology Program Fee Monthly April	75.00

**Dates**

Insurance Renewal	28-Aug-2025	According to our records the insurance for your location was due 08/28/2025. Please notify your insurance company to send an updated insurance certificate to your coordinator.
Next Remodel	31-Dec-2023	The remodel of your restaurant is past due. The scheduled remodel completion date was 12/31/2023. Failure to complete your remodel on time affects your restaurant's compliance status. You must take necessary steps to get your remodel completed as soon as possible. Please contact your Field Consultant or DA/ADM for further assistance. 12/31/2023
Lease Renewal	31-Oct-2025	According to our records, the lease for your location is due for renewal on 07/30/2026. Although SREC will assist you, it shall be your responsibility to ensure that the above date is accurate and that your lease is properly renewed. \Failure to notify SREC regarding discrepancies with the renewal date may result in the loss of your lease renewal and your location. In such event, SREC will attempt to negotiate further options, but these negotiations may cause you to pay higher rent or relocate your business at your cost and expense. Please review your lease and contact your Lease Renegotiator Victoria Blake at extension 0 ASAP if you have a different renewal date from that which is listed above.
Lease Expires	31-Jul-2026	
Rent Review		
Break Clause		

NOTE: The displayed numbers reflect sales information provided to Franchise World Headquarters by Franchisees. It does not include adjustments which may be reflected in other reports.