



July 24, 2012

KL Development, LLC  
Karen Lich  
PO Box 1096  
Rapid City, SD 57709

Dear Karen:

It is my pleasure to provide you information on the benefits of doing business in the Rapid City, South Dakota area-specifically Rapid Valley. The Rapid Valley area has seen tremendous growth in the last ten years and has had a population increase of 17%. Over 2400 people are employed in the Rushmore Business Park located less than two miles from your facility, several are successful national companies such as GE Consumer Finance and ASI-Subsidiary of GE Appliances. Your facility is on the main highway to the Rapid City Regional Airport which welcomed 591,000 passengers last year and has steadily shown an increase in 2012.

As the economic epicenter for a 200-mile radius, including portions of five-states, and serving a population of over 450,000 people, this area is well positioned for even further growth and business development in the years ahead.

Our region enjoys a strong and healthy economic base of agriculture and tourism, and our economy continues to diversify into science, medical, engineering, technology, military-related and energy industry clusters by leveraging the following key regional assets:

- Ellsworth Air Force Base
- Rapid City Regional Hospital
- South Dakota School of Mines & Technology
- Rapid City Regional Airport
- Black Hills Business Development Center
- Deep Underground Science and Engineering Laboratory
- Western Dakota Technical Institute
- National American University
- Center for Business and Economics of the Northern Plains
- Black Hills State University

Rapid City and the Black Hills have long been known for their unsurpassed natural beauty, recreation and great people. The fact that Rapid City is located some distance from a major metropolitan area has allowed it to develop a character all its own -- character that feels honesty and hard work are still important. We are sure that when companies become familiar with our area, they will recognize Rapid City as a great place to live and conduct business.

Western Dakota Tech is the only technical institute that serves the western South Dakota region and is located within three miles of your site. WDT offers more than 20 programs in a variety of fields, including Business and Computers, Construction Trades, Health Services, Legal and Public Services, Manufacturing and Mechanical Trades, and Science and Technology and has an enrollment of over

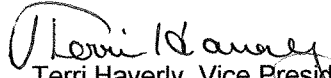
1,000. While some may think that professionally skilled individuals may be hard to find or attract to our area, we have statistics that prove differently. In a recent survey, over 90% of the SDSM&T alumni surveyed that had located outside the state of South Dakota indicated they would welcome an opportunity to return to Rapid City should a job exist in their chosen field.

Rapid City has one of the best business climates in the United States, combining an extraordinary labor force, an outstanding quality of life and a governmental structure deeply rooted in the concept of being a partner in the success of its business. In fact, we believe our manufacturing and business climate is second to none in the United States. We are pro-business and committed to broadening our economic base.

Our web site ([www.rapiddevelopment.com](http://www.rapiddevelopment.com)) has additional information on how a Rapid City area location affects a businesses' bottom line! We think you'll agree – this area is a good place to do business and enjoy life.

We look forward to hearing from you and answering any questions you may have.

Sincerely,

  
Terri Haverly, Vice President  
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