

## "IT'S GOT EVERYTHING IN ONE PLACE"

**BANBURY GATEWAY CUSTOMER** 



587

Dedicated customer parking spaces

**BRFFAM VERY GOOD** 

**A HIGHLY DESIRABLE** MOTORWAY FRONTAGE: 111 M40





Vehicles passing the site daily

86,000 300,000

**sqft** of prime retail and restaurant space (including mezzanines)





OPEN A1 PLANNING CONSENT

## FASHION RETAILERS

next

M&S

PRIMARK

**RIVER ISLAND** 

**OUTFIT** 

**FATFACE** 

## FOOD & DRINK RETAILERS



## OTHER RETAILERS









# CATCHMENT LOCATION

£718m

Resident catchment spend (20 min drive time)

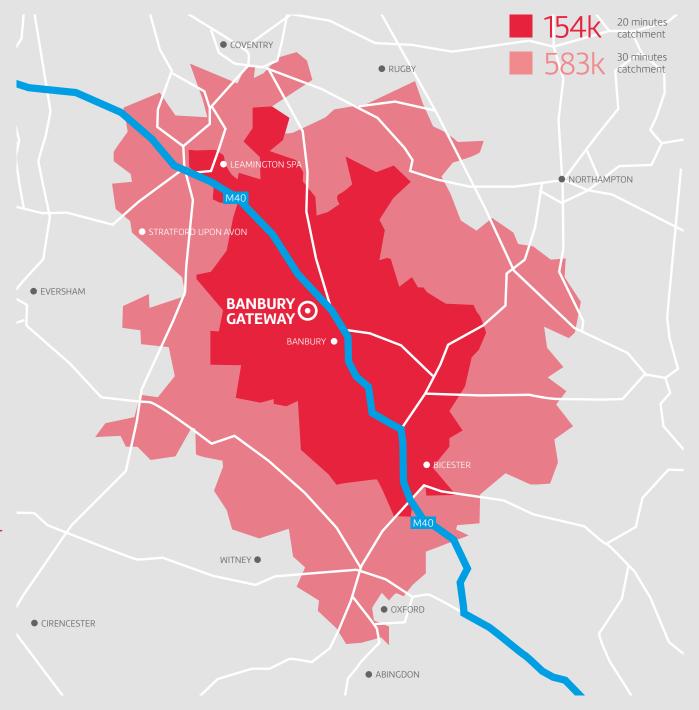
39%

Affluent achievers (22% above South East Average)

£4.6k

Average resident spend per year

VERY HIGH PULL OF CATCHMENT WILLING TO DRIVE OVER 30MINS (23% VS EXPECTED OF 10% IN QUATERNARY CATCHMENT)







# 66mins

Average dwell time

£62

Average spend per visit, 90% of shoppers purchased on retail

76%

Footfall is female

30

Average visits per shopper per year

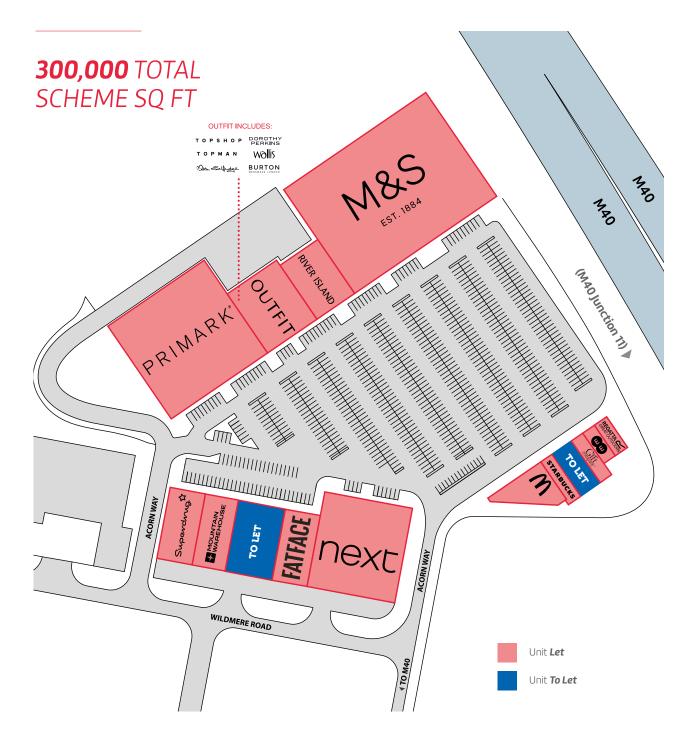




## PRIME SHOPPING PARK ANCHORED BY...



Unit	Tenant	Size (sq ft)	Mezzanine Floor (sq ft)
01	TO LET	9,000	8,000
02	Next	20,000	20,000
03	Superdrug	6,000	2,000
08	Primark	30,000	30,000
09	Outfit	10,000	6,000
10	River Island	7,000	7,000
11	Marks & Spencer	50,000	50,000
12	Regatta Outdoors	1,200	-
13	EE	1,200	-
14	Mountain Warehouse	5,000	4,000
15	The Gift Co	1,708	-
16	TO LET	1,510	-
17	Starbucks	1,708	-
18	McDonald's	4,250	1,450
19	Fat Face	6,000	3,500









"BANBURY GATEWAY IS THE MOST PROFITABLE STORE PER TRANSACTION IN THE BUSINESS AND THE CONVERSION RATE IS AT AN ALL-TIME HIGH..."

BANBURY GATEWAY RETAILER

# THINKING DIFFERENTLY TO CREATE BRILLIANT PLACES



Our bespoke approach to asset management enables us to deliver places consumers want in the convenient locations they like to visit.

Long-term thinking drives our investment, development and management decisions. This means our assets are not only built to last, but continually evolve, creating better experiences for shoppers, more profitable trading environments for our retail partners, and greater value for the communities in which we operate.



### **BANBURY GATEWAY INITIATIVES**

Installation of highways signage on Wildmere Road roundabout.

Significant marketing expenditure since launch of scheme and beyond.

Regular bus service linking directly to the town centre.

Installation of Smart phone charging benches and Community noticeboard. Blimp installation to increase drive-by traffic and footfall.

Commission and installation of public artwork.

Consumer events – My Wild Winter and Selfie Fashion.

Focus on customer facilities, including free customer wifi and EV charging points.

Sustained and proactive approach to consumer marketing.

# JOIN A FRESH MIX OF BRANDS AT ONE OF THE UK'S MOST EXCITING SHOPPING PARKS

For leasing opportunities, please contact:

#### **MICHAEL BELL**

T 020 7851 5374

E: michael.bell@thecrownestate.co.uk



#### **ADAM PATRICK**

E: adam@eshp.com

#### **CHRIS FENTON**

Echris@eshp.com



#### **JAMES POTTER**

Avison Young
T: 020 7317 3774
E: James.Potter@avisonyoung.com



Misrepresentation Notice: Edgerley Simpson Howe and Avison Young for themselves and for the vendors/lessors of the property whose agents they are, give notice that:—1) the particulars are set out as a general outline only for the guidance of intending purchasers/lessees and do not constitute, nor constitute part of, an offer or contract, 2) all descriptions, dimensions, references to condition and necessary permissions for use and occupation and other details are given in good faith and are believed to be correct, but any intending purchaser/lessee should not rely on them as statements or representations of fact and must satisfy themselves by inspection or otherwise as to the correctness of each of them; 3) no person in the employment of Edgerley Simpson Howe and Avison Young has any authority to make or give any representations or warranty whatsoever in relation to this property or the particulars, nor enter into any contract relating to the property on behalf of Edgerley Simpson Howe and Avison Young nor any contract on behalf of the vendors/lessors, 4) no responsibility can be accepted for any expenses incurred by the intending purchasers/lessees in inspecting properties which have been sold/let or withdrawn; 5) descriptions of the property are subjective and are given in good faith as an opinion and not statement of fact, 6) plans and imagery may be digitally enhanced and are published for convenience of identification only; their accuracy cannot be guaranteed and they do not form part of any contract. Oct 2020.